# CONFIDENTIAL INVESTMENT MEMORANDUM 97126

# DATAVEST, INC. | SPERRY VAN NESS



PREPARED FOR: LAIT TEXAS, LLC / DDIT TEXAS, LLC

ATTENTION: THOMAS M. FOLEY



Presented by: Bruce Marshall 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-262-6306

EMAIL: BRUCE.MARSHALL@SVN.COM















# **Summary of Salient Facts on SVN Listing 97126**

"Deal Cliff Notes"

**Property Address:** 320 Yellowstone Highway | Cody, Wyoming 82414

**Property Type:** Multi-Tenant Retail

**Lease Status:** 100% Leased

Lease Basis: NNN

Year Built: 2007

**Building Size:** 10,440 Square Feet [Net Rentable Area]

**Parking:** 64 Spaces [6.1/1000]

Land Area: 62,291 Square Feet [1.43 Acres]

**Purchase Price**: \$1,905,000

**Price Per S. F.:** \$182.47 Per Net Square Foot

**Anticipated Debt:** \$1,315,000 [69%] \$125.96 / S.F. 5.15% @ 25 Yr. Amortization

[New Loan Anticipated]

**Equity Required:** \$590,000 [31%] \$56.51 / S.F. [Anticipated]

**Cap Rate:** 8.28% @ 100%

**Cash-On-Cash:** 10.87% @ 100%

**Amortization:** <u>4.50%</u> @ 100%

Total Yield: 15.36% @ 100% [Includes Amortization]

**IRR:** 14.61% [5 Year] 19.05% [10 Year]

**Legal Description:** Rodeo Properties ADD'N

Lot 2 (1.63 Acres

Geo Code 11-0508-04-0-00-020-01

**Tax ID:** 00000R0020064

**Location Map:** 



### **Aerial View:**



# **Property Site Plan**

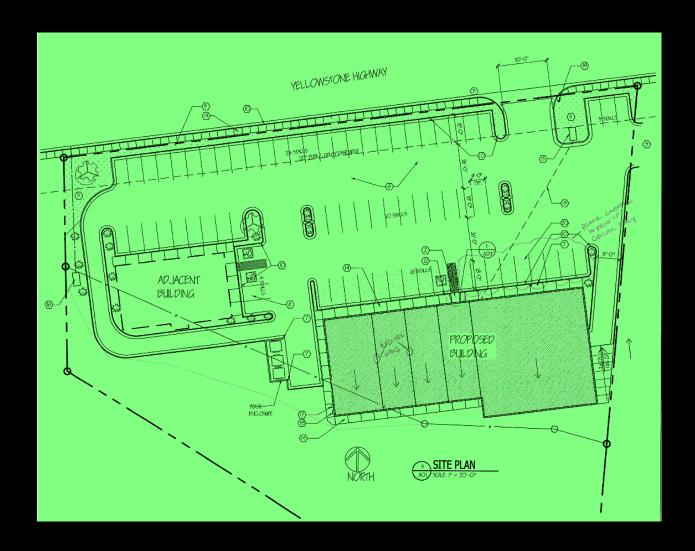














# **Income Analysis Review:**

Income Statement Synoptic Overview	[2012 @100%]	[2015 @ 100%]	[2018 @ 100%]	
Rent on Leased Space	157,083	167,854	183,061	
Rent on Vacant Space	0	0	0	
Total Rental Income	157,736	167,854	183,061	
Other Income [Reimbursements]	0	0	0	
Potential Gross Income	157,736	167,854	183,061	
Vacancy Factor/Collection Loss	<u>0</u>	<u>0</u>	<u>0</u>	
Effective Gross Income	157,736	167,854	183,061	
Operational Expense [Taxes]	0	0	0	
Operational Expense [Insurance]	0	0	0	
Operational Expense [Utilities]	0	0	0	
Operational Expense [Janitorial]	0	0	0	
Operational Expense [Repair & Maintenance]	0	0	0	
Operational Expense [Salaries]	0	0	0	
Operational Expense [General & Administrative]	0	0	0	
Operational Expense [Contract Services]	0	0	0	
Operational Expense [Management]	0	0	0	
Sub-Total Operational Expenditures	0	0	0	
Sub-Total Other Non-Reimbursable Expenses	0	0	0	
Total Operational Expense + Reserves	0	0	0	
Net Operating Income <n.o.i.></n.o.i.>	157,736	167,854	183,061	
Less First Mortgage Debt Service	(93,633)	(93,633)	(93,633)	
Net Cash Flow	64,104	74,222	89,428	
First Year's Principal Reduction on Loan	<u>26,531</u>	<u>30,953</u>	<u>36,112</u>	
Cash Flow Plus 1st Years Principal Reduction	90,634	105,174	125,541	
NOI as a % of Acquistion Cost [Cap Rate]	8.28%	8.81%	9.61%	
Cash-On Cash Return	10.87%	17.83%	21.28%	
Additional Yield Return [Principal Reduction on First Lien]	<u>4.50%</u>	<u>5.25%</u>	<u>6.12%</u>	
Total Annual Return [Cash-on-Cash + Principal Reduction]	15.36%	23.07%	27.40%	
Project Internal Rate of Return <5 Yr. & 10 Yr.>	-	14.61%	19.05%	

#### Rent Roll:

Tenant Name	Lease Expiration Size [SF]		Percentage	Base Rent / Mo.
O'Reilly Auto Parts	Apr 30, 2017	5,040	48.28%	\$5,402.25
Advance America	May 01, 2017	1,200	11.49%	\$2,000.00
Alltel	Jun 30, 2014	1,500	14.37%	\$2,340.00
<b>Treasured Memories</b>	Apr 30, 2014	1,200	11.49%	\$1,696.00
USA-Marines	Dec 31, 2014	792	7.59%	\$1,452.00
Managers Office	Jul 01, 2013	708	6.78%	\$200.00
Sub-Totals [Leased]	-	10,440	100.00%	\$13,090.25

NNN:

The property is leased on a NNN basis and this should provide the owner with minimal managerial responsibilities associated with the investment and is broken down as follows:



### The Community:

Cody, Wyoming is the eastern gateway to Yellowstone National Park and was founded in 1896 by Colonel Wiliam F. "Buffalo Bill" Cody. Cody is located in Park County. Oil and Gas production generate 65% of Park County's tax base. Agriculture and cattle ranching likewise play a significant role within the economy. Crop production includes hay, sugar beets, beans, and malt barley. Light manufacturing activities in the area include furniture, saddle making, leather goods, and metal craft. Eighty two percent of county is managed by the Shoshone National Forest and the National Park Service and Bureau of Land Management. Cody is serviced by the Yellowstone Regional Airport which is located 52 miles east of the Eastern entrance to the Yellowstone National Park. Air Carriers into the airport include Delta, United, and Mesa Airlines.



### The Community:

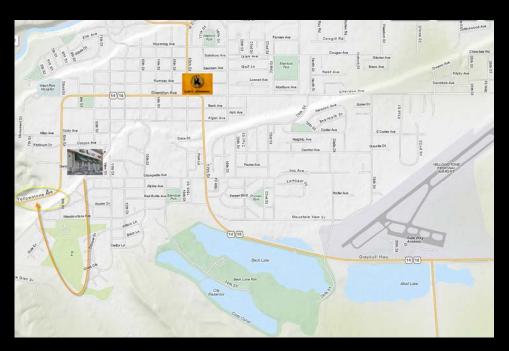
Recreational area activities in Cody include River Rafting and Cody is the Rodeo Capital of the World. Cody has a population of 9,426 persons as of 2011 and the Median home cost in Cody is \$171,400. This population growth represents a 6.74% population growth since 2000. Unemployment in Cody is 7.5% verses the U.S. average of 9.1%. The population of Park County represents 28,205 and this compares to the entire state population of 568,158. The county population increased 9.4% from the year 2000. Major employers in Cody include Westpark Hospital (Health Care), the Cody School District, Walmart, The City of Cody, Marathon Oil, and Certain Teed Manufacturing, and the Buffalo Bill Historical Center.



"Buffalo Bill" Cody

### **Locational Data:**

The subject property is located off Yellowstone Highway (SH 14 & SH 16). The property is located directly across the street from the Walmart. Immediately to the south of the subject retail center is an Arby's Restaurant pad site which is not part of the subject sale. Major east/west vehicular arteries include the /Greybull Highway SH 14 & SH 16 which provides direct vehicular access to the subject property from the Yellowstone Regional Airport.



**Terms of Sale:** 

\$1,905,000 (All Cash to the Seller). This property should be treated as free and clear. Anticipated financing on the project contemplates a new First Mortgage Loan representing 69% of the purchase price which would be arranged by the Purchaser as there is no underlying financing on the subject property which is assumable.

Anticipated First Lien Loan Terms: Original Principal New Loan Amount \$1,315,000
Interest Rate 5.15%
Amortization 25 Years
Constant: .07120352

Monthly Principal & Interest \$7,802.72 per month Annual Principal & Interest \$96,633 per year

Sale on "Where Is As Is Basis" Only: Sellers are selling the subject property on a "where is as-is" condition basis only. Projections and Income Estimates are to be fully researched by potential purchasers during the due diligence period. Estimates of Income Projections or Expenses may or may not be obtained and the burden of such achievement shall be the full responsibility of Purchaser and not subject to any representations express or implied by Seller or Seller's agent Sperry Van Ness.

**Ownership:** 

LAIT Texas, LLC / DDIT Texas, LLC c/o DataVest | Sperry Van Ness 5057 Keller Springs Road, Suite 110

Addison, Texas 75001

For Further Information

#### **Contact:**







Two Views Looking to the North onto O Reily's the Marine Corp Recuriting Center.





Views looking to the South and North respectdively onto the Cody Retail Center.



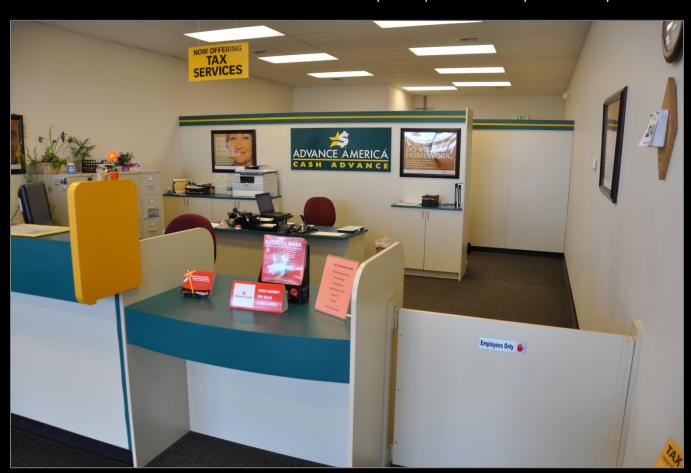


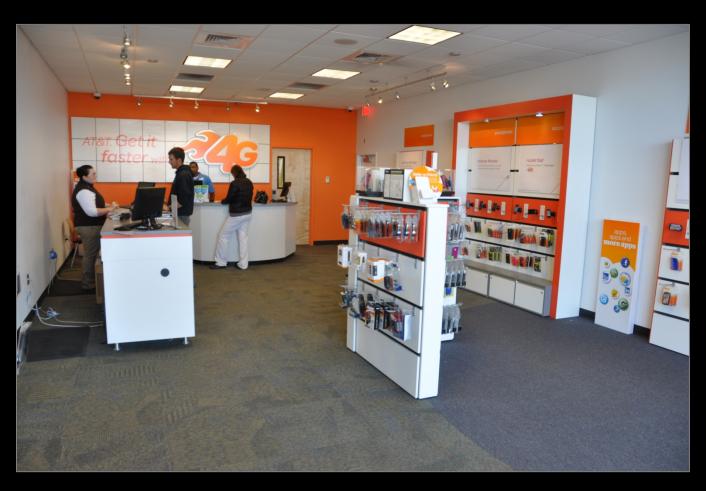
A view of the Arby's Restaurant Pad located immediately to the south of the Cody Retail Center.





Interior Views of the Advance America and O'Reilly Auto Spaces in the Cody Retail Facility.





Views of the AT&T retail interior and the Treasured Memories Frame and Gift Shop.





Views of the Wal-Mart Center directly across the Street from the Cody Retail Center.





Northbound signalized access cut views into the subject property and the WalMart center across the street.





Recreational Activities in Cody include nightly Rodeos and River Rafting as pictured here.





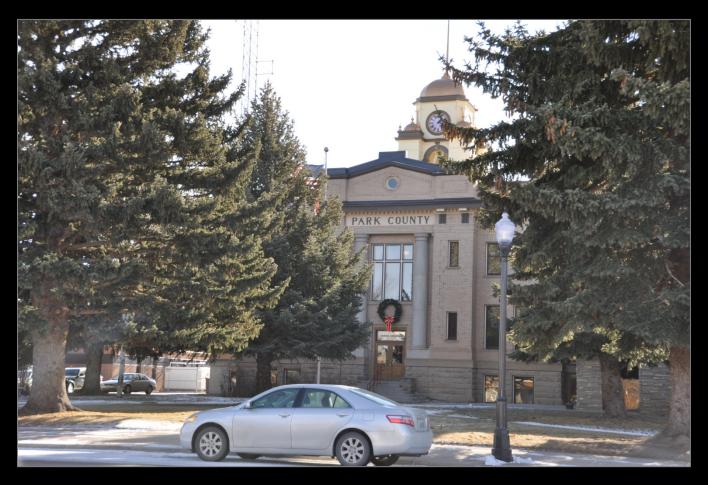
A view of the Regional Yellowstone Airport which provides access to Cody and Yellowstone National Park.





Views of downtown Cody are depicted and looking to the South.





A view of the Park County Municipal Center and the entrance to the Buffalo Bill Historical Center.





Commercial facilities pictured are a Cody Outlet Store and the West Park Hospital & Medical Center.



### CONFIDENTIAL INVESTMENT MEMORANDUM 97126

# DATAVEST, INC. | SPERRY VAN NESS



PREPARED FOR: LAIT TEXAS, LLC / DDIT TEXAS, LLC

ATTENTION: THOMAS M. FOLEY



Presented by: Bruce Marshall 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-262-6306

EMAIL: BRUCE.MARSHALL@SVN.COM

# DATAVEST | SPERRY VAN NESS D. BRUCE MARSHALL MANAGING DIRECTOR BRUCE.MARSHALL@SVN.COM

### **Confidentiality Agreement and Disclaimer Statement**

DataVest | Sperry Van Ness, has prepared this sales information and Offering Memorandum materials, which contain select information pertaining to the business and financial operation of the Property. This Offering Memorandum and related Sales Information does not purport to be all-inclusive or to contain all the information that may be required by a prospective purchaser. Neither the Owner, DataVest | Sperry Van Ness, nor Owner's or DataVest | Sperry Van Ness's respective officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum or any of its contents, any information as defined below or the condition of the Property, and no legal liability is assumed or shall be implied with respect thereto. You will only be able to rely upon those representations and warranties contained in any final agreement entered into between you and the Owner relating to the purchase and sale of the Property.

By acknowledging and accepting the receipt of this Offering Memorandum and sales information, you hereby agree

- 1) The Offering Memorandum and its contents, and all other information supplied to you, in any manner, by Owner and/or DataVest | Sperry Van Ness (collectively the "information") are confidential;
- 2) You and your shareholders, members, directors, officers, employees, agents and representatives (collectively "Purchaser") will keep the information confidential, and will not disclose or otherwise divulge or permit anyone else to disclose or otherwise divulge any of the information in any manner to any other individual, entity or party. Notwithstanding the foregoing, Purchaser may disclose such information to Purchaser's shareholders, members, directors, officers, employees, agents and representatives who need to know such information in connection with the possible acquisition of the Property, provided that such shareholders, members, directors, officers, employees, agents and representatives agree to maintain the confidentiality of the Information in accordance with this Agreement;
- 3) Purchaser will not use the Information for any purpose other than to evaluate Purchaser's potential acquisition of the Property;
- 4) Purchaser shall not copy or otherwise duplicate any of the Information, and agrees to return upon demand of Owner or DataVest | Sperry Van Ness all Information and destroy any extracts, analyses, summaries, or other documents prepared from or based upon the Information.
- 5) Purchaser / Broker hereby agree not to contact the Owner / Seller directly or circumvent in any way at any time during the negotiation, due diligence, or closing process.

The Property and improvements described in this Offering Memorandum and Sales Information are being offered for sale on an "As Is, Where Is" basis without representations or warranties.

The Owner and DataVest | Sperry Van Ness reserve the right, at their sole and absolute discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any entity or person reviewing this Offering Memorandum and related sales information making an offer to purchase of the Property until a written agreement for the purchase of the Property has been fully executed.

If you do not wish to pursue negotiations leading to the potential acquisition of this Property, or if in the future you discontinue such negotiations, then you agree to return this Offering Memorandum and sales information to pertinent to DataVest | Sperry Van Ness.

This Offering Memorandum and sales offering materials are not be deemed to represent the state of the affairs of the Property or constitute an indication that there has been no change in the state of the affairs of the Property since the date this Offering Memorandum and sale offering was prepared.

Signature:	Date:
Printed Name:	Company:
Phone Number:	Address:
Email:	City. State. Zip















### **Summary of Salient Facts on SVN Listing 97126**

"Deal Cliff Notes"

**Property Address:** 320 Yellowstone Highway | Cody, Wyoming 82414

**Property Type:** Multi-Tenant Retail

**Lease Status:** 100% Leased

Lease Basis: NNN

Year Built: 2007

**Building Size:** 10,440 Square Feet [Net Rentable Area]

**Parking:** 64 Spaces [6.1/1000]

Land Area: 62,291 Square Feet [1.43 Acres]

**Purchase Price**: \$1,905,000

**Price Per S. F.:** \$182.47 Per Net Square Foot

**Anticipated Debt:** \$1,315,000 [69%] \$125.96 / S.F. 5.15% @ 25 Yr. Amortization

[New Loan Anticipated]

**Equity Required:** \$590,000 [31%] \$56.51 / S.F. [Anticipated]

**Cap Rate:** 8.28% @ 100%

**Cash-On-Cash:** 10.87% @ 100%

**Amortization:** <u>4.50%</u> @ 100%

**Total Yield:** 15.36% @ 100% [Includes Amortization]

**IRR:** 14.61% [5 Year] 19.05% [10 Year]

**Legal Description:** Rodeo Properties ADD'N

Lot 2 (1.63 Acres

Geo Code 11-0508-04-0-00-020-01

**Tax ID:** 00000R0020064

**Location Map:** 

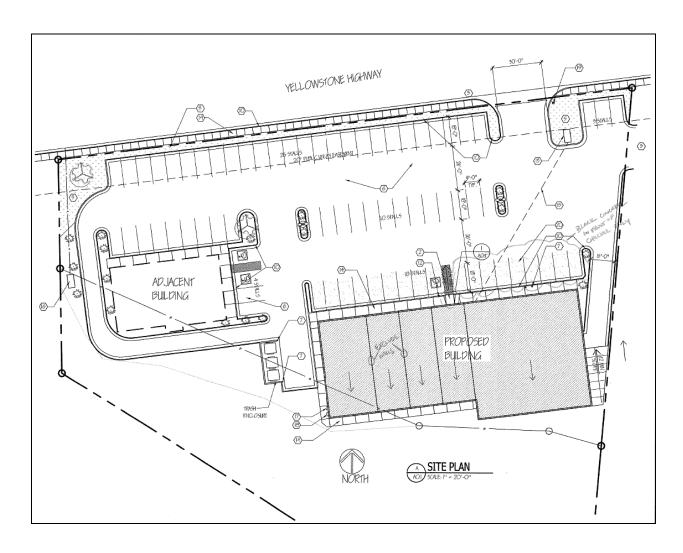


### **Aerial View:**



### **Property Site Plan**







# **Income Analysis Review:**

Income Statement Synoptic Overview	[2012 @100%]	[2012 @100%] [2015 @ 100%]		
Rent on Leased Space	157,083	167,854	183,061	
Rent on Vacant Space	0	0	0	
Total Rental Income	157,736	167,854	183,061	
Other Income [Reimbursements]	0	0	0	
Potential Gross Income	157,736	167,854	183,061	
Vacancy Factor/Collection Loss	<u>0</u>	<u>0</u>	<u>0</u>	
Effective Gross Income	157,736	167,854	183,061	
Operational Expense [Taxes]	0	0	0	
Operational Expense [Insurance]	0	0	0	
Operational Expense [Utilities]	0	0	0	
Operational Expense [Janitorial]	0	0	0	
Operational Expense [Repair & Maintenance]	0	0	0	
Operational Expense [Salaries]	0	0	0	
Operational Expense [General & Administrative]	0	0	0	
Operational Expense [Contract Services]	0	0	0	
Operational Expense [Management]	0	0	0	
Sub-Total Operational Expenditures	0	0	0	
Sub-Total Other Non-Reimbursable Expenses	0	0	0	
Total Operational Expense + Reserves	0	0	0	
Net Operating Income <n.o.i.></n.o.i.>	157,736	167,854	183,061	
Less First Mortgage Debt Service	(93,633)	(93,633)	(93,633)	
Net Cash Flow	64,104	74,222	89,428	
First Year's Principal Reduction on Loan	<u>26,531</u>	30,953	<u>36,112</u>	
Cash Flow Plus 1st Years Principal Reduction	90,634	105,174	125,541	
NOI as a % of Acquisition Cost [Cap Rate]	8.28%	8.81%	9.61%	
Cash-On Cash Return	10.87%	17.83%	21.28%	
Additional Yield Return [Principal Reduction on First Lien]	4.50%	<u>5.25%</u>	<u>6.12%</u>	
Total Annual Return [Cash-on-Cash + Principal Reduction]	15.36%	23.07%	27.40%	
Project Internal Rate of Return <5 Yr. & 10 Yr.>	-	14.61%	19.05%	

#### Rent Roll:

Tenant Name	Lease Expiration	Size [SF]	Percentage	Base Rent / Mo.	Rent/SF/Yr.
O'Reily Auto Parts	Apr 30, 2017	5,040	48.28%	\$5,402.25	\$12.86
Advance America	May 01, 2017	1,200	11.49%	\$2,000.00	\$20.00
AT&T / Alltel	Jun 30, 2014	1,500	14.37%	\$2,340.00	\$18.72
Treasured Memories	Apr 30, 2014	1,200	11.49%	\$1,696.00	\$16.96
USA-Marines	Dec 31, 2014	792	7.59%	\$1,452.00	\$22.00
Managers Office	Jul 01, 2013	708	6.78%	\$200.00	\$3.39
Sub-Totals [Leased]	-	10,440	100.00%	\$13,090.25	\$15.05

NNN:

The property is leased on a NNN basis and this should provide the owner with minimal managerial responsibilities associated with the investment and is broken down as follows:



### The Community:

Cody, Wyoming is the eastern gateway to Yellowstone National Park and was founded in 1896 by Colonel Wiliam F. "Buffalo Bill" Cody. Cody is located in Park County. Oil and Gas production generate 65% of Park County's tax base. Agriculture and cattle ranching likewise play a significant role within the economy. Crop production includes hay, sugar beets, beans, and malt barley. Light manufacturing activities in the area include furniture, saddle making, leather goods, and metal craft. Eighty two percent of county is managed by the Shoshone National Forest and the National Park Service and Bureau of Land Management. Cody is serviced by the Yellowstone Regional Airport which is located 52 miles east of the Eastern entrance to the Yellowstone National Park. Air Carriers into the airport include Delta, United, and Mesa Airlines.



### The Community:

Recreational area activities in Cody include River Rafting and Cody is the Rodeo Capital of the World. Cody has a population of 9,426 persons as of 2011 and the Median home cost in Cody is \$171,400. This population growth represents a 6.74% population growth since 2000. Unemployment in Cody is 7.5% verses the U.S. average of 9.1%. The population of Park County represents 28,205 and this compares to the entire state population of 568,158. The county population increased 9.4% from the year 2000. Major employers in Cody include Westpark Hospital (Health Care), the Cody School District, Walmart, The City of Cody, Marathon Oil, and Certain Teed Manufacturing, and the Buffalo Bill Historical Center.



"Buffalo Bill" Cody

#### **Locational Data:**

The subject property is located off Yellowstone Highway (SH 14 & SH 16). The property is located directly across the street from the Walmart. Immediately to the south of the subject retail center is an Arby's Restaurant pad site which is not part of the subject sale. Major east/west vehicular arteries include the /Greybull Highway SH 14 & SH 16 which provides direct vehicular access to the subject property from the Yellowstone Regional Airport.



**Terms of Sale:** 

\$1,905,000 (All Cash to the Seller). This property should be treated as free and clear. Anticipated financing on the project contemplates a new First Mortgage Loan representing 69% of the purchase price which would be arranged by the Purchaser as there is no underlying financing on the subject property which is assumable.

Anticipated First Lien Loan Terms: Original Principal New Loan Amount \$1,315,000
Interest Rate 5.15%
Amortization 25 Years
Constant: .07120352

Monthly Principal & Interest \$7,802.72 per month Annual Principal & Interest \$96,633 per year

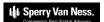
Sale on "Where Is As Is Basis" Only: Sellers are selling the subject property on a "where is as-is" condition basis only. Projections and Income Estimates are to be fully researched by potential purchasers during the due diligence period. Estimates of Income Projections or Expenses may or may not be obtained and the burden of such achievement shall be the full responsibility of Purchaser and not subject to any representations express or implied by Seller or Seller's agent Sperry Van Ness.

**Ownership:** 

LAIT Texas, LLC / DDIT Texas, LLC c/o DataVest | Sperry Van Ness 5057 Keller Springs Road, Suite 110 Addison, Texas 75001

For Further Information

**Contact:** 





D. Bruce Marshall Managing Director 5057 Keller Springs Suite Number 110 Addison, Texas 75001 Tel. No. 214-261-6306 Fax No. 214-550-2677

email: bruce.marshall@svn.com



Two views looking to the north onto O 'Reily Auto Parts the Marine Corp Recuriting Center.





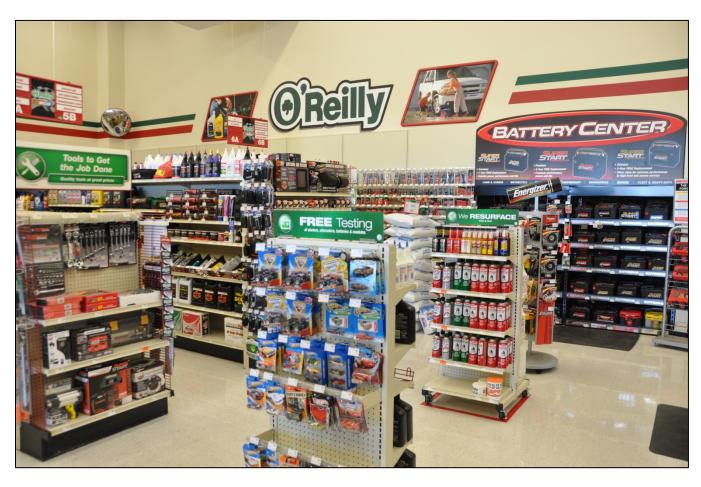
Views looking to the South and North respectively onto the Cody Retail Center.



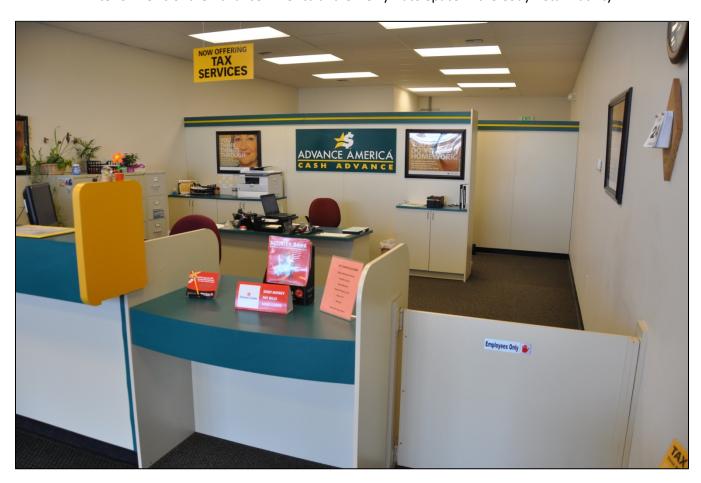


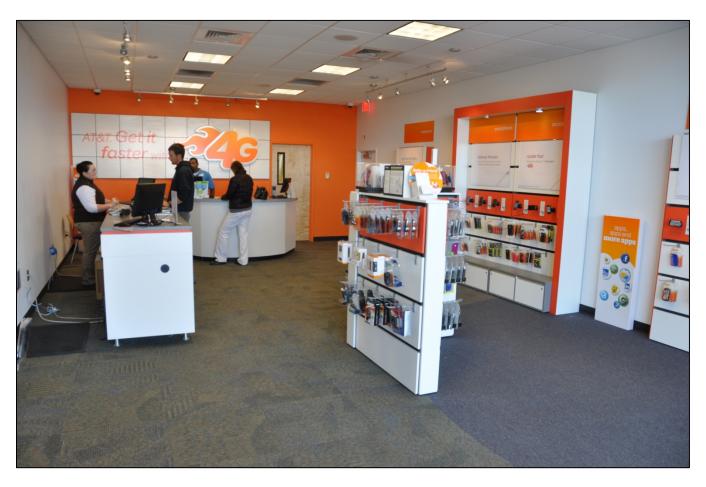
A view of the Arby's Restaurant Pad located immediately to the south of the Cody Retail Center.





Interior views of the Advance America and O'Reilly Auto Space in the Cody Retail Facility.





Views of the AT&T retail interior and the Treasured Memories Frame and Gift Shop.





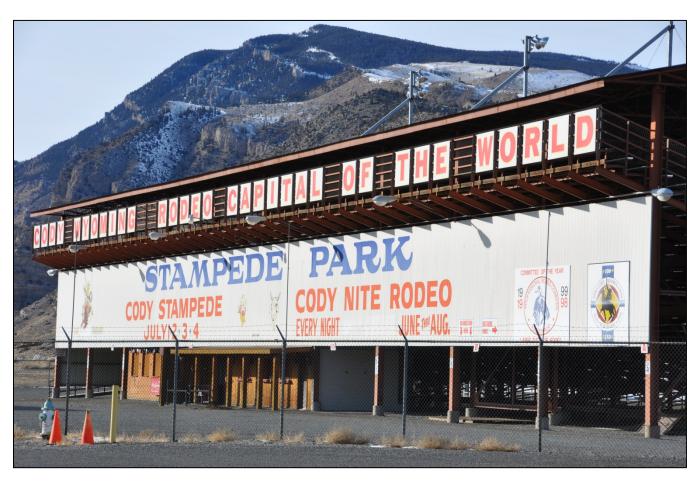
Views of the Walmart Center directly across the Street from the Cody Retail Center.





Northbound signalized access cut views into the subject property and the Walmart Center across the street.



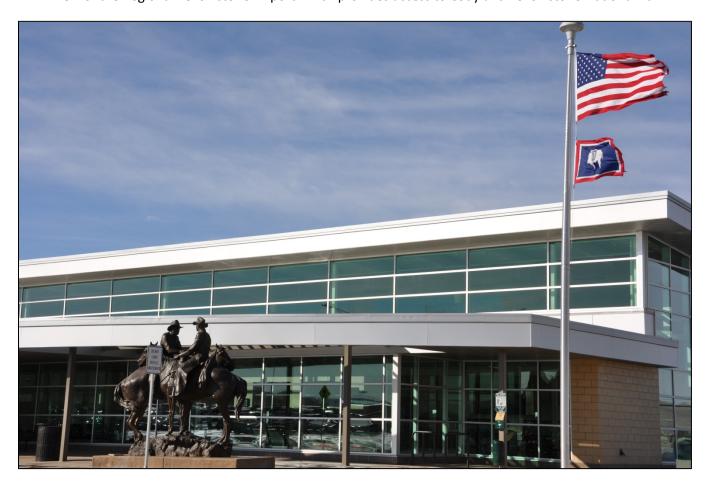


Recreational activities in Cody include nightly rodeos and River Rafting as pictured here.





A view of the Regional Yellowstone Airport which provides access to Cody and Yellowstone National Park.





Views of downtown Cody are depicted and looking to the South.





A view of the Park County Municipal Center and the entrance to the Buffalo Bill Historical Center.





Commercial facilities pictured are a Cody Outlet Store and the West Park Hospital & Medical Center.



# 320 Yellowstone Highway | Cody, Wyoming 82414

PROJECT TYPE:	Mutli-Tenant Retail
Building Size	10,440
Land Area in Acres	1.43
Land Area in Square Feet	62,291
PROPERTY SALES PRICE	\$1,905,000
Existing First Mortgage Loan	\$1,315,000
Proposed Equity Capital Contribution	\$590,000
Acquisiton Price Per Square Foot	\$182.47
EQUITY AS A % OF PURCHASE PRICE	30.97%
DEBT AS A % OF PURCHASE PRICE	69.03%



NET OPERATING INCOME IN 2012  NET OPERATING INCOME IN 2015  LEASE TYPE  OPERATIONAL EXPENSE BASE PAID BY LANDLORD PER YE	\$157,736 \$167,854 NNN - STRUCTURE \$0
ANTICIPATED FIRST LIEN MORTGAGE INTEREST RATE ANTICIPATED FIRST LIEN AMORTIZATION ANTICIPATED FIRST MORTGAGE LOAN CONSTANT	5.15% 25 0.071204
Current Occupany Five Year Reversion Profit Projected 2012 Cap Rate [Year 1]	100.00% \$414,241 8.28%



5 Year Internal Rate of Return	14.61%
10 Year Internal Rate of Return	19.05%
Anticipated Cash Flow in 2012	\$64,104
Amortization on 1st Lien 2012	\$26,531
Total Yield 2012 Including Principal	\$90,634
Pro-Forma Cash-On-Cash Return 2012	10.87%
Total Yield 2012 Including Principal	15.36%



FOR FURTHER INFORMATION CONTACT:

Bruce Marshall, Managing Director 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-261-6306

EMAIL: BRUCE.MARSHALL@SVN.COM

DataVest | Sperry Van Ness



WWW.DVSVN.COM



# ACQUISITION COST | PROJECT INCOME | EXPENSE ANALYSIS CODY O'REILY RETAIL CENTER [LISTING 97126]

Property Type Loan Loan Mutli-Tenant Retail Rate 2007 Year Built Term 5.15% 25 10,440 **Project Square Footage** Land Area Square Footage 62,291 **Current Occupancy** 100.0% Per SF Percent Pricing **Project Purchase Price** \$182.47 100% \$1,905,000 \$125.96 69% (\$1,315,000) **Anticipated First Mortgage** \$56.51 31% \$590,000 **Contemplated Equity Requirement** 

9	Income Statement Synoptic Overview	Current/Month	Per NSF	[2012 @100%]	%	[2015@100%]	Per NSF	[2018@100%]
	•							
10	Rent on Leased Space	13,090	\$15.05	157,083	100.00%	167,854	\$17.53	183,061
11	Rent on Vacant Space	0	\$0.00	0	0.00%	0	\$0.00	0
12	Total Rental Income	13,145	\$15.11	157,736	100.00%	167,854	\$17.53	183,061
13	Other Income [Reimbursements]	0	\$0.00	0	0.00%	0	\$0.00	0
14	Potential Gross Income	13,145	\$15.11	157,736	100.00%	167,854	\$17.53	183,061
15	Vacancy Factor/Collection Loss	<u>0</u>	\$0.00	<u>0</u>	0.00%	<u>0</u>	\$0.00	<u>0</u>
16	Effective Gross Income	13,145	\$15.11	157,736	100.00%	167,854	\$17.53	183,061
177	On south and European [Towns]	0	- ¢0.00	0	0.00%	0	\$0.00 \$0.00	0
17	Operational Expense [Taxes]	0	\$0.00 \$0.00	0	0.00%	0	\$0.00	0
	Operational Expense [Insurance]	0		0	0.00%	0		0
19	Operational Expense [Utilities]		\$0.00				\$0.00	
20	Operational Expense [Janitorial]	0	\$0.00	0	0.00%	0	\$0.00	0
21	Operational Expense [Repair & Maintenance]	0	\$0.00	0	0.00%	0	\$0.00	0
22	Operational Expense [Salaries]	0	\$0.00	0	0.00%	0	\$0.00	0
23	Operational Expense [General & Administrative]	0	\$0.00	0	0.00%	0	\$0.00	0
24	Operational Expense [Contract Services]	0	\$0.00	0	0.00%	0	\$0.00	0
25	Operational Expense [Management]	0	\$0.00	0	0.00%	0	\$0.00	0
							\$0.00	
26	Sub-Total Operational Expenditures	0	\$0.00	0	0.00%	0	\$0.00	0
27	Sub-Total Other Non-Reimbursable Expenses	0	\$0.00	0	0.00%	0	\$0.00	0
28	Total Operational Expense + Reserves	0	\$0.00	0	0%	0	\$0.00	0
29	Net Operating Income <n.o.i.></n.o.i.>	13,145	\$15.11	157,736	100.00%	167,854	\$17.53	183,061
30	Less First Mortgage Debt Service	(7,803)	5.15%	(93,633)	-51.15%	(93,633)	(\$8.97)	(93,633)
31	Net Cash Flow	5,342	25 Years	64,104	48.85%	74,222	\$8.57	89,428
32	First Year's Principal Reduction on Loan	2,211	\$2.54	<u>26,531</u>	19.73%	30,953	\$3.46	<u>36,112</u>
33	Cash Flow Plus 1st Years Principal Reduction	7,553	\$8.68	90,634	68.58%	105,174	\$12.02	125,541
34	NOI as a % of Acquisition Cost [Cap Rate]	<unleveraged></unleveraged>	-	8.28%	-	8.81%	-	9.61%
35	Cash-On Cash Return	<leveraged></leveraged>	-	10.87%	-	17.83%	-	21.28%
36	Additional Yield Return [Principal Reduction on First Lien]	<leveraged></leveraged>	-	4.50%	-	5.25%	-	6.12%
37	Total Annual Return [Cash-on-Cash + Principal Reduction]	<leveraged></leveraged>	-	15.36%	-	23.07%	-	27.40%
38	Project Internal Rate of Return <5 Yr. & 10 Yr.>	<leveraged></leveraged>	_	_	-	14.61%	-	19.05%

# TENANT RENT ROLL ANALYSIS

Cody O'Reily Retail Center [Listing 97126]

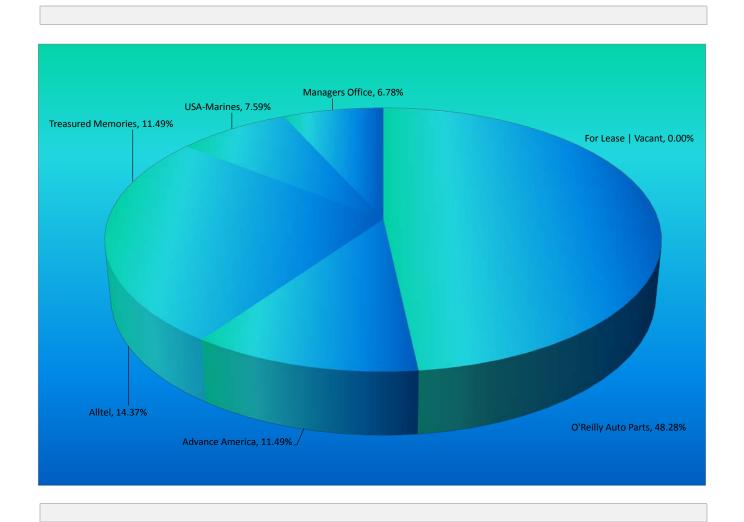


	Suite Number	Tenant Name	Lease Inception	Lease Expiration	Sq. Ft. Size	Base Rent Per Month	Additional Rent/Month	Pro-Forma Rent Per Month	Percent Sub-Totals	Total Rent Per Year	Rent Per SF	Base Rent/Year
	rumoer	. tume	meeption	Empiration	BILLE	T CT TYTOTHE	110110111111111111111111111111111111111	Ttom I of Month	Duo Totalo	101 1011	1 01 51	rtono r our
1	311	O'REILLY AUTO PARTS	May 01, 2007	Apr 30, 2017	5,402	\$5,402.25	\$0.00	\$5,402	48.28%	\$64,827	\$12.86	\$64,827
2	312	Advance America	Apr 01, 2007	May 01, 2017	2,000	\$2,000.00	\$0.00	\$2,000	11.49%	\$24,000	\$20.00	\$24,000
3	313	ALLTEL	Jul 01, 2009	Jun 30, 2014	2,340	\$2,340.00	\$0.00	\$2,340	14.37%	\$28,080	\$18.72	\$28,080
4	314	Treasured Memories	May 01, 2009	Apr 30, 2014	1,696	\$1,696.00	\$0.00	\$1,696	11.49%	\$20,352	\$16.96	\$20,352
5	314	USA-MARINES	Jan 01, 2009	Dec 31, 2014	1,452	\$1,452.00	\$0.00	\$1,452	7.59%	\$17,424	\$22.00	\$17,424
6	316	Managers Office	Jul 30, 2012	Jul 01, 2013	200	\$200.00	\$0.00	\$200	6.78%	\$2,400	\$3.39	\$2,400
7	-	-	-	-	-	-	-	-	-	-	-	-
8	-	-	-	-	-	-	-	-	-	-	-	-
9	-	-	-	-	-	-	-	-	-	-	-	-
10	-	-	-	-	-	-	-	-	-	-	-	-
11	-	SUB-TOTALS [LEASED]	-	-	10,440	\$13,090.25	\$0.00	\$13,090	100.00%	\$157,083	\$15.05	\$157,083
12		Sub-Total Leased Rental Income	-	-	10,440	\$13,090	\$0	\$13,090	100.00%	\$157,083	\$15.05	\$157,083
13		Sub-Total Unleased Rental Income	-	-	0	\$0	\$0	-	0.00%	-		\$0
14	Sub-Total Rent	t On Leased Space	Occupancy	100.00%	10,440	< Physical	-	\$13,090	100.00%	< Economic		\$157,083
15	Sub-Total Rent	t For Lease	Vacancy @	0.00%	0	< Occupancy	-	\$0	0.00%	< Occupancy		\$0
			·					·				
16	Sub-Total Rent	t Income Prior to Additional Rent	Total @	100.00%	10,440	-	-	\$13,090	100.00%			\$157,083
17	Add Back Addi	itional Rent Above FSG Rent [If Applicable]	-	-	-	-	-	\$0	0.00%	< Economic		\$0
18	Potential Gross	s Income	Total	Gross	10,440	-	-	\$13,090	100.00%	< Occupancy		\$157,083

# TENANT SPACE ALLOCATION ANALYSIS

CODY O'REILY RETAIL CENTER [LISTING 97126]





# Tenant Rent Roll Analysis

Cody O'Reily Retail Center [Listing 97126]



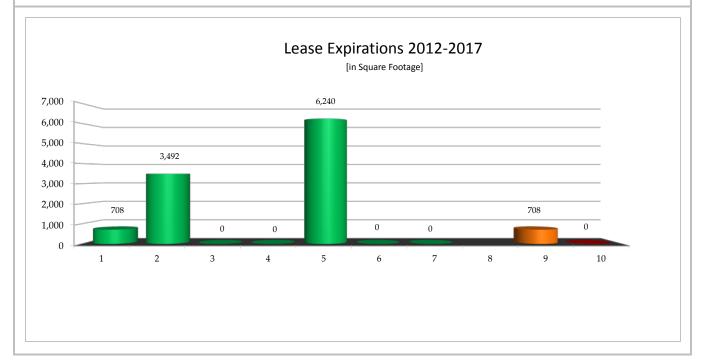
	Suite	Tenant	Lease	Lease	Sq. Ft.	Base Rent	Additional	Pro-Forma	Percent	Total Rent	Rent	Base
	Number	Name	Inception	Expiration	Size	Per Month	Rent/Month	Rent Per Month	Sub-Totals	Per Year	Per SF	Rent/Year
1	311	O'REILLY AUTO PARTS		Apr 30, 2017	5,040	\$5,402.25	\$0.00	\$5,402	48.28%	\$64,827	\$12.86	\$64,827
2	312	ADVANCE AMERICA	1	May 01, 2017	1,200	\$2,000.00	\$0.00	\$2,000	11.49%	\$24,000	\$20.00	\$24,000
3	313	ALLTEL	Jul 01, 2009	Jun 30, 2014	1,500	\$2,340.00	\$0.00	\$2,340	14.37%	\$28,080	\$18.72	\$28,080
4	314	Treasured Memories	May 01, 2009	Apr 30, 2014	1,200	\$1,696.00	\$0.00	\$1,696	11.49%	\$20,352	\$16.96	\$20,352
5	314	USA-Marines	Jan 01, 2009	Dec 31, 2014	792	\$1,452.00	\$0.00	\$1,452	7.59%	\$17,424	\$22.00	\$17,424
6	316	Managers Office	Jul 30, 2012	Jul 01, 2013	708	\$200.00	\$0.00	\$200	6.78%	\$2,400	\$3.39	\$2,400
7	-	-	-	-	-	-	-	-	-	-	-	-
8	-	-	-	-	-	-	-	-	-	-	-	-
9	-	-	-	-	-	-	-	-	-	-	-	-
10	-	-	-	-	-	-	-	-	-	-	-	-
10	-	SUB-TOTALS [LEASED]	-	-	10,440	\$13,090.25	\$0.00	\$13,090	100.00%	\$157,083	\$15.05	\$157,083
11	-	Sub-Total Leased Rental Income	-	-	10,440	\$13,090	\$0	\$13,090	100.00%	\$157,083	\$15.05	\$157,083
12	-	Sub-Total Unleased Rental Income	-	-	0	\$0	\$0	-	0.00%	-		\$0
13	Sub-Total Ren	t On Leased Space	Occupancy	100.00%	10,440	< Physical	-	\$13,090	100.00%	< Economic		\$157,083
14	Sub-Total Ren	t For Lease	Vacancy @	0.00%	0	< Occupancy	-	\$0	0.00%	< Occupancy		\$0
15	Sub-Total Ren	t Income Prior to Additional Rent	Total @	100.00%	10,440	-	-	\$13,090	100.00%			\$157,083
16	Add Back Add	itional Rent Above FSG Rent [If Applicable]	-	-	-	-	-	\$0	0.00%	< Economic		\$0
17	Potential Gross	s Income	Total	Gross	10,440	-	-	\$13,090	100.00%	< Occupancy		\$157,083



#### GRAPHIC DELINEATION OF TENANT RENT ROLL OF LEASE EXPIRATIONS

320 Yellowstone Highway | Cody, Wyoming 82414

1	Sub-Total of Project Leases which will be expiring in the Year 2011	-	-	-	-	-	0	0.0%
2	Sub-Total of Project Leases which will be expiring in the Year 2012	-	-	-	-	-	708	6.8%
3	Sub-Total of Project Leases which will be expiring in the Year 2013	-	-	-	-	-	3,492	33.4%
4	Sub-Total of Project Leases which will be expiring in the Year 2014	-	-	-	-	-	0	0.0%
5	Sub-Total of Project Leases which will be expiring in the Year 2016	-	-	-	-	-	0	0.0%
6	Sub-Total of Project Leases which will be Expiring in the Year 2017	-	-	-	-	-	6,240	59.8%
7	Sub-Total of Project Leases which will be Expiring in the Year 2017	-	-	-	-	-	0	0.0%
8	BUILDING MANAGEMENT OFFICE + BUILDING SERVICES	-	-	-	-	-	708	6.8%
9	SUB-TOTAL CURRENT VACANCIES	-	-	-	-	-	0	0.0%





#### Cody O'Relly Retail Center [Listing 97126]

#### 320 Yellowstone Highway | Cody, Wyoming 82414

#### Rent Roll Lease Review and CAM Charges

Suite Tenant	t Name	Lease Inception	Lease Expiration	Size [SF]	Percentage	Base Rent / Mo.	Rent/sf/Yr	CAM	Insurance	Taxes	Oper Exp.	OE Inc.	Sub-Total	PSF	Per Month	Per Year + CAM
311	O'Reilly Auto Parts	May 01, 2007	Apr 30, 2017	5,040	48.28%	\$5,402.25	\$12.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,402.25	\$64,827
312	Advance America	Apr 01, 2007	May 01, 2017	1,200	11.49%	\$2,000.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$24,000
313	Alitei	Jul 01, 2009	Jun 30, 2014	1,500	14.37%	\$2,340.00	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00	\$28,080
314	Treasured Memories	May 01, 2009	Apr 30, 2014	1,200	11.49%	\$1,696.00	\$16.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,696.00	\$20,352
314	USA-Marines	Jan 01, 2009	Dec 31, 2014	792	7.59%	\$1,452.00	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,452.00	\$17,424
316	Managers Office	Jul 30, 2012	Jul 01, 2013	708	6.78%	\$200.00	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$2,400
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	Sub-Totals [Leased]	-	-	10,440	100.00%	\$13,090.25	\$15.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,090.25	\$157,083
-	Sub-Totals [Vacant   For Lease]	-	-	0	0.00%	\$0.00	-	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-	\$0.00	\$0
	Totals	_	_	10,440	100.00%	\$13,090.25	\$15.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,090.25	\$157,083

# Loan and Property Market Valuation Cody O'Reily Retail Center [Listing 97126]









## MARKET LOAN EVALUATION WITH DIFFERENT DEBT COVERAGE RATIOS ON EXISTING RENTAL INCOME

1	Item Description	<u>DCR</u>	PSF Land	Per Sq. Ft.	Loan Amount
2	Recommended Loan Amount With a Debt Coverage of	1.10	\$32.33	\$192.90	\$2,013,900
3	Recommended Loan Amount With a Debt Coverage of	1.15	\$30.92	\$184.52	\$1,926,339
4	Recommended Loan Amount With a Debt Coverage of	1.20	\$29.64	\$176.83	\$1,846,075
5	Recommended Loan Amount With a Debt Coverage of	1.25	\$28.45	\$169.75	\$1,772,232
6	Recommended Loan Amount With a Debt Coverage of	1.30	\$27.36	\$163.22	\$1,704,069
7	Recommended Loan Amount With a Debt Coverage of	1.35	\$26.34	\$157.18	\$1,640,955
8	Recommended First Mortgage Loan <ceiling></ceiling>	1.96	\$21.11	\$125.96	\$1,315,000

#### MARKET LOAN EVALUATION WITH DIFFERENT DEBT COVERAGE RATIOS ON PRO-FORMA RENTAL INCOME

9	Item Description	Cap Rate	PSF Land	Per Sq. Ft.	Valuation
10	Recommended Loan Amount With a Debt Coverage of	1.10	\$37.52	\$223.87	\$2,337,229
11	Recommended Loan Amount With a Debt Coverage of	1.15	\$35.89	\$214.14	\$2,235,611
12	Recommended Loan Amount With a Debt Coverage of	1.20	\$34.39	\$205.22	\$2,142,460
13	Recommended Loan Amount With a Debt Coverage of	1.25	\$33.02	\$197.01	\$2,056,762
14	Recommended Loan Amount With a Debt Coverage of	1.30	\$31.75	\$189.43	\$1,977,656
15	Recommended Loan Amount With a Debt Coverage of	1.35	\$30.57	\$182.41	\$1,904,409
16	Recommended First Mortgage Loan <floor></floor>	1.79	\$21.11	\$125.96	\$1,315,000

#### PROPERTY EVALUATION WITH DIFFERENT CAP RATES ON CURRENT RENTAL INCOME

17	Item Description	Cap Rate	PSF Land	Per Sq. Ft.	Valuation
18	Recommended Loan Amount With a Debt Coverage of	7.50%	\$33.76	\$201.45	\$2,103,152
19	Recommended Loan Amount With a Debt Coverage of	8.00%	\$31.65	\$188.86	\$1,971,705
20	Recommended Loan Amount With a Debt Coverage of	8.50%	\$29.79	\$177.75	\$1,855,722
21	Recommended Loan Amount With a Debt Coverage of	9.00%	\$28.14	\$167.88	\$1,752,627
22	Recommended Loan Amount With a Debt Coverage of	9.50%	\$26.66	\$159.04	\$1,660,383
23	Recommended Loan Amount With a Debt Coverage of	10.00%	\$25.32	\$151.09	\$1,577,364
24	Projected NOLAs A % of Total Investment		¢20 E8	¢192.47	¢1 005 000

# Property Evaluation With Different Cap Rates on Pro-forma Rental Income

25	Item Description	Cap Rate	PSF Land	Per Sq. Ft.	Valuation
26	Recommended Loan Amount With a Debt Coverage of	7.50%	\$39.18	\$233.79	\$2,440,811
27	Recommended Loan Amount With a Debt Coverage of	8.00%	\$33.68	\$200.97	\$2,098,178
28	Recommended Loan Amount With a Debt Coverage of	8.50%	\$31.70	\$189.15	\$1,974,755
29	Recommended Loan Amount With a Debt Coverage of	9.00%	\$29.94	\$178.64	\$1,865,047
30	Recommended Loan Amount With a Debt Coverage of	9.50%	\$28.37	\$169.24	\$1,766,886
31	Recommended Loan Amount With a Debt Coverage of	10.00%	\$26.95	\$160.78	\$1,678,542
32	Pro-Forma NOI As A % of Total Investment	-	\$30.58	\$182.47	\$1,905,000

# TEN YEAR FINANCIAL INCOME AND EXPENSE PRO-FORMA

Project Name: 320 Yellowstone Highway | Cody, Wyoming 82414

PREPARED BY: BRUCE MARSHALL

Base Remail Income Per Square Foot   S15.11   S16.08   S17.53   S15.05   S15.11   S15.17   S15.46   S16.16   Additional PGG - II Enrimbursment Income Per SF   S0.00	Cash Flow Analysis <pro-forma></pro-forma>	[2012 @100%]	[2015 @ 100%]	[2018 @ 100%]	Current Rent Roll	Year 1	Year 2	Year 3	Year 4
Additional FSG + E Retimbursement Income Pers SP	Item Description	100%	100%	100%	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
Additional FSG + E Retimbursement Income Pers SP	Paga Pantal Ingoma Par Caugra Foot	¢15.11	\$16.09	¢17.52	\$15.05	¢15.11	¢15.17	¢15.46	\$16.09
Effective Gross Income Per Square Foot   \$15.11   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.08   \$15.15   \$15.1									
No.1. Rear Per Square Food   Si.1.1   \$16.08   \$17.53   \$15.05   \$15.11   \$15.17   \$15.46   \$16.05									
Annual Increases to Expenses Input: \$0.00% \$0.00% \$0.00% \$0.00 \$0.00 \$0.00 \$0.00\$ \$0.0									
Expense Per Sq. Ft.	N.O.I. Rent Per Square Foot	\$15.11	\$16.08	\$17.53	\$15.05	\$15.11	\$15.17	\$15.46	\$16.08
Expenses Per Sq. Ft.	Annual Increases to Expenses Input:	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
New Notes   New		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
New Notes   100%   10	Vacant Space in Square Footage	0	0	0	0	0	0	10,440	10,440
Cocupancy	Vacancy/Collection Loss	0%	0%	0%	0%	0%	0%	0%	0%
Rent on Lessed Space [Base Rent]									
Renton Vacama Space [Base Rent]	Occupancy	100%	100%	100%	100%	100%	100%	100%	100%
Total Rental Income   157,736   167,854   183,061   157,083   157,736   158,404   161,399   167,8	Rent on Leased Space [Base Rent]	157,736	167,854	183,061	157,083	157,736	158,404	161,399	167,854
Total Rental Income   157,736   167,854   183,061   157,083   157,736   158,404   161,399   167,8	Rent on Vacant Space [Base Rent]	0	0	0	0	0	0	0	0
Other Income (Above FSI + E Reimbursements)         0         0         0         0         0         0         0         0         0           Gross Potential Income         157,736         167,854         183,061         157,083         157,736         158,404         161,399         167,88           Less General Vacancy & Collection Loss Allowance         0 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Cross Potential Income   157,736   167,854   183,061   157,083   157,736   158,404   161,399   167,854   158,061   157,083   157,736   158,404   161,399   167,854   158,061   157,083   157,736   158,404   161,399   167,854   158,061   157,083   157,736   158,404   161,399   167,854   158,061   157,083   157,736   158,404   161,399   167,854   158,004   161,399   167,854   158,004   161,099   167,854   161,090   160,000									107,834
Less General Vacancy & Collection Loss Allowance   0									
Lest Landlord Paid Operational Expenses Above NNN	Gross Potential Income	157,736	167,854	183,061	157,083	157,736	158,404	161,399	167,854
Less Landlord Paid Operational Expenses Above NNN	Less General Vacancy & Collection Loss Allowance	0	0	0	0	0	0	0	0
Less Ground Lease [Not Applicable]   Other Expenses   O	Effective Gross Income	157,736	167,854	183,061	157,083	157,736	158,404	161,399	167,854
Operational Expenses + Ground Lease (if applicable)         0         <	Less Landlord Paid Operational Expenses Above NNN	0	0	0	0	0	0	0	0
Net Operating Income         157,736         167,854         183,061         157,083         157,736         158,404         161,399         167,88           Principal Payment First Lien         (26,531)         (30,953)         (36,112)         (26,531)         (26,531)         (27,930)         (29,402)         (30,953)           Interest Payment First Lien         (67,102)         (62,680)         (57,520)         (67,102)         (67,102)         (65,703)         (64,230)         (62,680)           Total First Mortgage Debt Service         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         (93,633)         93,633         <	Less Ground Lease [Not Applicable]   (Other Expenses)	0	0	0	0	0	0	0	0
Principal Payment First Lien (26,531) (30,953) (36,112) (26,531) (26,531) (27,930) (29,402) (30.9 Interest Payment First Lien (67,102) (62,680) (57,520) (67,102) (67,102) (65,03) (64,230) (62,680) (57,520) (67,102) (67,102) (65,03) (64,230) (62,680) (62,680) (57,520) (67,102) (67,102) (65,03) (64,230) (62,68	Operational Expenses + Ground Lease (if applicable)	0	0	0	0	0	0	0	0
Interest Payment First Lien (67,102) (62,680) (57,520) (67,102) (67,102) (65,703) (64,230) (62,68) (62,680) (57,520) (67,102) (67,102) (65,703) (64,230) (62,68) (62,68) (62,68) (62,68) (62,68) (63,633) (93,633)	Net Operating Income	157,736	167,854	183,061	157,083	157,736	158,404	161,399	167,854
Interest Payment First Lien (67,102) (62,680) (57,520) (67,102) (67,102) (65,703) (64,230) (62,68) (62,680) (57,520) (67,102) (67,102) (65,703) (64,230) (62,68) (62,68) (62,68) (62,68) (62,68) (63,633) (93,633)	Principal Payment First Lien	(26.531)	(30.953)	(36.112)	(26.531)	(26 531)	(27 930)	(29 402)	(30,953)
Total First Mortgage Debt Service         (93,633)									
Breakeven Occupancy         93,633	interest i ayment i iist Elen	(07,102)	(02,080)	(37,320)	(07,102)	(07,102)	(03,703)	(04,230)	(02,000
Breakeven Occupancy Percentage         59%         56%         51%         60%         59%         59%         58%         56%           Breakeven Occupancy Per Square Foot         \$8.97	Total First Mortgage Debt Service	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633
Breakeven Occupancy Percentage         59%         56%         51%         60%         59%         59%         58%         56%           Breakeven Occupancy Per Square Foot         \$8.97	Breakeven Occupancy	93 633	93 633	93 633	93 633	93 633	93 633	93 633	93,633
Breakeven Occupancy Per Square Foot         \$8.97         \$8.92         \$6.40         \$6.470									
Total Project Debt Service         (93,633)         (93									
Project Debt Coverage         1.68         1.79         1.96         1.68         1.68         1.69         1.72         1.75           Project Cash Flow         64,104         74,222         89,428         63,451         64,104         64,772         67,767         74,22           Cash-On-Cash Return [Annual & Non-Cumulative]         10.87%         17.83%         21.28%         10.75%         10.87%         10.98%         11.49%         12.58           Add Back Loan Amortization as a % of Investment         4.50%         5.25%         6.12%         4.50%         4.50%         4.73%         4.98%         5.25           Total Annual Yield [Cash-On-Cash + Amortization]         90,634         105,174         125,541         89,982         90,635         92,701         97,170         105,11           Total Annual Yield Return Percentage         15.36%         23.07%         27.40%         15.25%         15.36%         15.71%         16.47%         17.83	Breakeven Occupancy Fer Square Foot	\$6.97	\$6.97	\$6.97	\$6.97	\$6.97	\$6.97	\$6.97	\$6.97
Project Cash Flow         64,104         74,222         89,428         63,451         64,104         64,772         67,767         74,222           Cash-On-Cash Return [Annual & Non-Cumulative]         10.87%         17.83%         21.28%         10.75%         10.87%         10.98%         11.49%         12.58           Add Back Loan Amortization as a % of Investment         4.50%         5.25%         6.12%         4.50%         4.50%         4.73%         4.98%         5.25           Total Annual Yield [Cash-On-Cash + Amortization]         90,634         105,174         125,541         89,982         90,635         92,701         97,170         105,1           Total Annual Yield Return Percentage         15.36%         23.07%         27.40%         15.25%         15.36%         15.71%         16.47%         17.83	Total Project Debt Service	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633
Cash-On-Cash Return [Annual & Non-Cumulative]         10.87%         17.83%         21.28%         10.75%         10.87%         10.98%         11.49%         12.58           Add Back Loan Amortization as a % of Investment         4.50%         5.25%         6.12%         4.50%         4.50%         4.73%         4.98%         5.25           Total Annual Yield [Cash-On-Cash + Amortization]         90,634         105,174         125,541         89,982         90,635         92,701         97,170         105,1           Total Annual Yield Return Percentage         15.36%         23.07%         27.40%         15.25%         15.36%         15.71%         16.47%         17.83	Project Debt Coverage	1.68	1.79	1.96	1.68	1.68	1.69	1.72	1.79
Add Back Loan Amortization as a % of Investment       4.50%       5.25%       6.12%       4.50%       4.50%       4.73%       4.98%       5.25         Total Annual Yield [Cash-On-Cash + Amortization]       90,634       105,174       125,541       89,982       90,635       92,701       97,170       105,17         Total Annual Yield Return Percentage       15.36%       23.07%       27.40%       15.25%       15.36%       15.71%       16.47%       17.83	Project Cash Flow	64,104	74,222	89,428	63,451	64,104	64,772	67,767	74,222
Add Back Loan Amortization as a % of Investment       4.50%       5.25%       6.12%       4.50%       4.50%       4.73%       4.98%       5.25         Total Annual Yield [Cash-On-Cash + Amortization]       90,634       105,174       125,541       89,982       90,635       92,701       97,170       105,17         Total Annual Yield Return Percentage       15.36%       23.07%       27.40%       15.25%       15.36%       15.71%       16.47%       17.83	Cash-On-Cash Return [Annual & Non-Cumulative]	10.87%	17.83%	21.28%	10.75%	10.87%	10.98%	11.49%	12.58%
Total Annual Yield [Cash-On-Cash + Amortization ]         90,634         105,174         125,541         89,982         90,635         92,701         97,170         105,174           Total Annual Yield Return Percentage         15.36%         23.07%         27.40%         15.25%         15.36%         15.71%         16.47%         17.83	,								
<b>Total Annual Yield Return Percentage</b> 15.36% 23.07% 27.40% 15.25% 15.36% 15.71% 16.47% 17.83	Add Back Loan Amortization as a % of Investment	4.50%	5.25%	6.12%			4.73%		5.25%
· · · · · · · · · · · · · · · · · · ·	Total Annual Yield [Cash-On-Cash + Amortization ]	90,634	105,174	125,541	89,982	90,635	92,701	97,170	105,175
Capitalization Rate [ NOI / Total Project Cost ]         8.28%         8.81%         9.61%         8.25%         8.28%         8.32%         8.47%         8.81	<b>Total Annual Yield Return Percentage</b>	15.36%	23.07%	27.40%	15.25%	15.36%	15.71%	16.47%	17.83%
	Capitalization Rate [ NOI / Total Project Cost ]	8.28%	8.81%	9.61%	8.25%	8.28%	8.32%	8.47%	8.81%

# TEN YEAR FINANCIAL INCOME AND EXPENSE PRO-FORMA

Project Address: 320 Yellowstone Highway | Cody, Wyoming 82414 www.dvsvn.com

Cash Flow Analysis < Pro-Forma>	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Five Year	Ten Year
2 Item Description	Dec 2016	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021	Averages	Averages
Base Rental Income Per Square Foot	\$16.15	\$16.66	\$17.53	\$19.09	\$19.28	\$20.16	\$15.59	\$20.16
Additional FSG + E Reimbursement Income Per SF	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Effective Gross Income Per Square Foot	\$16.15	\$16.66	\$17.53	\$19.09	\$19.28	\$20.16	\$15.59	\$15.05
N.O.I. Rent Per Square Foot	\$16.15	\$16.66	\$17.53	\$19.09	\$19.28	\$20.16	\$15.59	\$15.05
Annual Increases to Expenses Input:	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Expenses Per Sq. Ft.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Vacant Space in Square Footage	10,440	10,440	10,440	10,440	10,440	10,440	6,264	8,352
Vacancy/Collection Loss	0%	0%	0%	0%	0%	0%	0.00%	0.00%
2 Occupancy	100%	100%	100%	100%	100%	100%	100.00%	100.00%
- Occupancy	10070	10070	10070	10070	10070	10070	100.0070	100.007
5 Rent on Leased Space	168,612	173,933	183,061	199,263	201,333	210,471	162,801	178,207
Rent on Vacant Space	0	0	0	0	0	0	0	0
8 Total Rental Income	168,612	173,933	183,061	199,263	201,333	210,471	162,801	178,207
Other Income [Above FSI + E Reimbursements]	0	0	0	0	0	0	0	0
Gross Potential Income	168,612	173,933	183,061	199,263	201,333	210,471	162,801	178,207
Less General Vacancy & Collection Loss Allowance	0	0	0	0	0	0	0	0
Effective Gross Income	168,612	173,933	183,061	199,263	201,333	210,471	162,801	178,207
6 Less Landlord Paid Operational Expenses Above NNN	0	0	0	0	0	0	0	0
The state of the s								
Less Ground Lease [Not Applicable]   (Other Expenses)	0	0	0	0	0	0	0	0
8 Operational Expenses + Ground Lease	0	0	0	0	0	0	0	0
9 Net Operating Income	168,612	173,933	183,061	199,263	201,333	210,471	162,801	178,207
Principal Payment First Lien	(32,585)	(34,303)	(36,112)	(38,017)	(40,021)	(42,132)	(29,480)	(33,799)
Interest Payment First Lien	(61,047)	(59,329)	(57,520)	(55,616)	(53,611)	(51,501)	(64,153)	(59,834
interess 1 dyment 1 list 2501	(01,017)	(57,527)	(57,520)	(55,610)	(55,011)	(51(551)	(01,122)	(57,051
Total First Mortgage Debt Service	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633
Breakeven Occupancy	93,633	93,633	93,633	93,633	93,633	93,633	93,633	102,996
Breakeven Occupancy Percentage	56%	54%	51%	47%	47%	44%	58%	58%
Breakeven Occupancy Per Square Foot	\$8.97	\$8.97	\$8.97	\$8.97	\$8.97	\$8.97	\$8.97	\$8.97
Breakeven Occupancy Fer Square Foot	\$6.77	\$6.77	\$6.77	\$6.77	\$6.77	\$6.77	\$6.77	\$6.77
Total Project Debt Service	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633)	(93,633
7 Project Debt Coverage	1.80	1.86	1.96	2.13	2.15	2.25	1.80	1.90
7 Project Cash Flow	74,980	80,301	89,429	105,631	107,701	116,839	69,169	84,575
8 Cash-On-Cash Return [Annual & Non-Cumulative]	12.71%	13.61%	15.16%	17.90%	18.25%	19.80%	11.72%	14.33%
9 Add Back Loan Amortization as a % of Investment	5.52%	5.81%	6.12%	6.44%	6.78%	7.14%	5.00%	5.73%
Total Annual Yield [Cash-On-Cash + Amortization ]	107,566	114,604	125,541	143,648	147,722	158,971	98,649	118,373
Total Annual Yield Return Percentage	18.23%	19.42%	21.28%	24.35%	25.04%	26.94%	16.72%	20.06%
2 Capitalization Rate [ NOI / Total Project Cost ]	8.85%	9.13%	9.61%	10.46%	10.57%	11.05%	8.55%	9.35%



# TEN YEAR CAPITAL RETURN ANALYSIS AND REFINANCE EVALUATION

PROJECT NAME:

320 Yellowstone Highway | Cody, Wyoming 82414

PREPARED BY: BRUCE MARSHALL

1	Cash Flow Analysis <pro-forma></pro-forma>	[2012 @100%]	[2015 @ 100%]	[2018 @ 100%]	<b>Current Rent Roll</b>	Year 1	Year 2	Year 3	Year 4
2	Item Description	100%	100%	100.00%	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
44	Total Initial Investment <excluding loan=""></excluding>	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)
45	Project Year End Capital Account Balance	(525,896)	(451,675)	(362,246)	(526,549)	(462,445)	(397,673)	(329,905)	(255,683)
46	Market Value <if sold=""></if>	1,855,722	1,974,755	2,153,657	1,848,035	1,855,722	1,863,575	1,898,817	1,974,755
47	Less Closing Costs/Commissions	69,321	<u>70,578</u>	<u>69,321</u>	<u>69,125</u>	<u>70,578</u>	<u>70,783</u>	<u>71,706</u>	73,693
48	Net Sales Price	1,786,401	1,904,178	2,084,336	1,778,910	1,785,145	1,792,792	1,827,111	1,901,062
49	Less Outstanding Loan Balance <- Principal>	(1,288,469)	(1,200,185)	(1,097,184)	(1,288,469)	(1,288,469)	(1,260,540)	(1,231,137)	(1,200,185)
50	Less Initial Cash Invested	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)
51	Net Project Sales Profit [Net Sale- Debt & Equity]	(92,068)	113,993	397,152	(99,559)	(93,325)	(57,748)	5,974	110,877
52	Plus Cummulative Cash Flow	64,104	74,222	89,428	63,451	127,555	192,327	260,095	334,317
53	Net Project Profit + Cumulative Cash Flow	(27,964)	188,215	486,581	(36,108)	34,231	134,580	266,069	445,194
54	Net Project Profit + Cum. Cash Flow/ Investment	-4.74%	31.90%	82.47%	-6.12%	5.80%	22.81%	45.10%	75.46%
55	Net Present Value	-	-	-	-	-	-	-	-
56	Project Internal Rate of Return	-	-	-	-	-9.45%	3.80%	9.89%	14.13%
57	Net Sales Price	1,786,401	1,904,178	2,084,336	1,778,910	1,785,145	1,792,792	1,827,111	1,901,062
58	Projected First Mortgage Loan Refinance Amount	1,754,827	1,867,388	2,036,563	1,747,558	1,754,827	1,762,253	1,795,579	1,867,388
59	Loan as a Function of Proposed Purchase Price	92.12%	98.03%	106.91%	91.74%	92.12%	92.51%	94.26%	98.03%
60	Additional Capital Created On Sale vs. Refinance of 1st	31,575	36,790	47,773	31,353	30,318	30,539	31,533	33,674
	•		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		

DATAVEST | SPERRY VAN NESS HAS SECURED INFORMATION FROM SOURCES WHICH IS BELIEVED TO BE RELIABLE. HOWEVER, NO REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, ARE OFFERED BY DATAVEST | SPERRY VAN NESS AS TO THE ACCURACY OF THE INFORMATION AND/OR THE PROBABILITY OF OBTAINING THE ECONOMIC PRO-FORMA PROJECTIONS CONTAINED HEREIN.



# TEN YEAR CAPITAL RETURN ANALYSIS AND REFINANCE EVALUATION

Project Address: 320 Yellowstone Highway | Cody, Wyoming 82414 www.dvsvn.com

1	Cash Flow Analysis <pro-forma></pro-forma>	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Five Year	Ten Year
2	Item Description	Dec 2016	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021	Totals	Totals
43	Total Initial Investment <excluding loan=""></excluding>	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)
44	Project Year End Capital Account Balance	(180,703)	(100,402)	(10,973)	94,658	202,359	319,197	(180,703)	319,197
45 46 47	Market Value <if sold=""> Less Closing Costs/Commissions Net Sales Price</if>	1,983,676 <u>73,927</u> 1,909,749	2,046,269 <u>75,565</u> 1,970,703	2,153,657 <u>78,377</u> 2,075,280	2,344,273 <u>83,366</u> 2,260,906	2,368,626 <u>84,004</u> 2,284,622	2,476,128 <u>86,818</u> 2,389,310	1,983,676 <u>73,927</u> 1,909,749	2,476,128 <u>86,818</u> 2,389,310
48 49	Less Outstanding Loan Balance <- Principal> Less Initial Cash Invested	(1,167,599) (590,000)	(1,133,296) (590,000)	(1,097,184) (590,000)	(1,059,167) (590,000)	(1,019,145) (590,000)	(977,013) (590,000)	(1,167,599) (590,000)	(977,013) (590,000)
50	Net Project Sales Profit [Net Sale- Debt & Equity]	152,150	247,407	388,097	611,740	675,477	822,297	152,150	822,297
51	Plus Cummulative Cash Flow	409,334	489,635	579,064	684,695	792,396	909,234	409,334	909,234
52	Net Project Profit + Cumulative Cash Flow	561,484	737,042	967,160	1,296,434	1,467,872	1,731,531	561,484	1,731,531
53	Net Project Profit + Cum. Cash Flow/ Investment	95.17%	124.92%	163.93%	219.73%	248.79%	293.48%	95.17%	293.48%
54	Net Present Value	-	-	-	-	-	-	-	2,209,981
55	Project Internal Rate of Return	14.61%	15.84%	17.12%	19.14%	18.72%	19.05%	14.61%	19.05%
56	Net Sales Price	1,909,749	1,970,703	2,075,280	2,260,906	2,284,622	2,389,310	1,909,749	2,389,310
57	Projected First Mortgage Loan Refinance Amount	1,875,824	1,935,013	2,036,563	2,216,815	2,239,844	2,341,501	1,875,824	2,341,501
58	Loan as a Function of Proposed Purchase Price	98.47%	101.58%	106.91%	116.37%	117.58%	122.91%	98.47%	122.91%
59	Additional Capital Created On Sale vs. Refinance of 1st	33,925	35,690	38,718	44,092	44,778	47,809	33,925	47,809

DATAVEST | SPERRY VAN NESS HAS SECURED INFORMATION FROM SOURCES WHICH IS BELIEVED TO BE RELIABLE. HOWEVER, NO REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, ARE OFFERED BY DATAVEST | SPERRY VAN NESS AS TO THE ACCURACY OF THE INFORMATION AND/OR THE PROBABILITY OF OBTAINING THE ECONOMIC PRO-FORMA PROJECTIONS CONTAINED HEREIN.



# TENANT RENTAL ESCALLATION ANALYSIS

WED FEB 01, 2012 4:40:38 PM

Name Of	Suite	Suite	Percent	Lease	Base Rent	Additional	Pro-Forma	Perccent	Lease Rent	Rent Per	Base Rent
Tenant	No.	Size	of Total	Expiration	Rent Per Month	Rent Per Month	Rent/Month	of Total	Per Year	Square Foot	Year
									[Includes Additional	Rent]	
O'REILLY AUTO PARTS	311	5,040	48.28%	Apr 2017	\$5,402.25	\$0.00	\$5,402	48.28%	\$64,827	\$12.86	\$64,827
Advance America	312	1,200	11.49%	May 2017	\$2,000.00	\$0.00	\$2,000	11.49%	\$24,000	\$20.00	\$24,000
ALLTEL	313	1,500	14.37%	Jun 2014	\$2,340.00	\$0.00	\$2,340	14.37%	\$28,080	\$18.72	\$28,080
Treasured Memories	314	1,200	11.49%	Apr 2014	\$1,696.00	\$0.00	\$1,696	11.49%	\$20,352	\$16.96	\$20,352
USA-MARINES	314	792	7.59%	Dec 2014	\$1,452.00	\$0.00	\$1,452	7.59%	\$17,424	\$22.00	\$17,424
Managers Office	316	708	6.78%	Jul 2013	\$200.00	\$0.00	\$200	6.78%	\$2,400	\$3.39	\$2,400
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	_	_	-
SUB-TOTAL [LEASED]	-	10,440	100.00%	-	\$13,090	\$0	\$13,090	100.00%	\$157,083	\$15.05	\$157,083
FOR LEASE [VACANT] SUB-TOTAL		0	0.00%	-	\$0	\$0.00	\$0	0.00%	\$0	-	\$0
		-									
Sub-Totals Per Month [Vacant + Leased]	-	10,440	100%	-	\$13,090	\$0	\$13,090	100.00%	\$157,083	\$15	\$157,083
TOTALS	-	10,440	100%	_	100.00%	< Physical Occupa	ancy-Economic>	100.00%	\$0.00	\$15	\$157,083

DataVest | Sperry Van Ness has secured information from sources which is believed to be reliable. However, no representations or warranties, expressed or implied, are offered by DataVest | Sperry Van Ness as to the accuracy of the information and/or the probability of obtaining the economic pro-forma projections contained herein.



# TENANT RENTAL ESCALLATION ANALYSIS

WED FEB 01, 2012 4:41: PM

Name Of	Suite	Suite	Percent	Lease	Base Rent/Year	Current Year	Year 1	Year 2	Year 3	Year 4
Tenant	No.	Size	of Total	Expiration	[Pre-Pass-Throughs]	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
O'REILLY AUTO PARTS	311	5,040	48.28%	Apr 2017	\$64,827	\$64,827	\$64,827	\$64,827	\$64,827	\$64,827
Advance America	312	1,200	11.49%	May 2017	\$24,000	\$24,000	\$24,000	\$24,540	\$24,720	\$25,276
ALLTEL	313	1,500	14.37%	Jun 2014	\$28,080	\$28,080	\$28,080	\$28,080	\$29,396	\$32,292
Treasured Memories	314	1,200	11.49%	Apr 2014	\$20,352	\$20,352	\$20,352	\$20,352	\$21,709	\$23,405
USA-Marines	314	792	7.59%	Dec 2014	\$17,424	\$17,424	\$18,077	\$18,077	\$18,077	\$19,384
Managers Office	316	708	6.78%	Jul 2013	\$2,400	\$2,400	\$2,400	\$2,528	\$2,670	\$2,670
-	-	-	-	-		-	~	-	~	-
-	-	-	-	-		-	~	-	~	-
-	-	-	-	-		-	-	-	-	-
-	-	-	-	-		-	-	-	-	-
SUB-TOTAL [LEASED]	-	10,440	100.00%	-	\$157,083	\$157,083	\$157,736	\$158,404	\$161,399	\$167,854
For Lease [Vacant] Sub-Total	-	0	0.00%	-	\$0	\$0	\$0	\$0	\$0	\$0
SUB-TOTALS PER MONTH [VACANT + LEASED]					-	\$157,083	\$157,736	\$158,404	\$161,399	\$167,854

DataVest | Sperry Van Ness has secured information from sources which is believed to be reliable. However, no representations or warranties, expressed or implied, are offered by DataVest | Sperry Van Ness as to the accuracy of the information and/or the probability of obtaining the economic pro-forma projections contained herein.



# TENANT RENTAL ESCALLATION ANALYSIS

WED FEB 01, 2012 4:41: PM

O'REILLY AUTO PARTS 311 5,040 48.28% Apr 2017  ADVANCE AMERICA 312 1,200 11.49% May 2017  ALLTEL 313 1,500 14.37% Jun 2014  TREASURED MEMORIES 314 1,200 11.49% Apr 2014  USA-MARINES 314 792 7.59% Dec 2014  \$64,827 \$64,827 \$69,149  \$26,034 \$26,816  \$32,292 \$32,292  \$32,292 \$32,292  \$32,405 \$23,405  \$23,405 \$23,405	O'REILLY AUTO PARTS  ADVANCE AMERICA  ALLTEL  TREASURED MEMORIES  USA-MARINES  MANAGERS OFFICE  O'REILLY AUTO PARTS  311  5,040  48.28%  Apr 2017  \$64,827  \$64,827  \$64,827  \$69,149  \$71,3  \$69,149  \$71,3  \$25,276  \$26,034  \$26,816  \$27,0  \$31,200  11.49%  May 2017  \$32,292  \$32,292  \$32,292  \$32,292  \$32,405  \$23,40	1	Name Of	Suite	Suite	Percent	Lease	Prior Year Rent	Year 5	Year 6	Year 7
ADVANCE AMERICA 312 1,200 11.49% May 2017 3 ALLTEL 313 1,500 14.37% Jun 2014 4 TREASURED MEMORIES 314 1,200 11.49% Apr 2014 5 USA-MARINES 314 792 7.59% Dec 2014 6 MANAGERS OFFICE 316 708 6.78% Jul 2013 7	ADVANCE AMERICA ALLTEL 313 1,500 11.49% May 2017 S25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,292 \$32,292 \$34,91 \$1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,405 \$23,405	2	Tenant	No.	Size	of Total	Expiration	Year 4	Dec 2016	Dec 2017	Dec 2018
ADVANCE AMERICA 312 1,200 11.49% May 2017 313 1,500 14.37% Jun 2014 4 TREASURED MEMORIES 314 1,200 11.49% Apr 2014 5 USA-MARINES 314 792 7.59% Dec 2014 6 MANAGERS OFFICE 316 708 6.78% Jul 2013 7	ADVANCE AMERICA ALLTEL 313 1,500 11.49% May 2017 S25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,292 \$32,292 \$34,91 \$1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,405 \$23,405										
ADVANCE AMERICA 312 1,200 11.49% May 2017 313 1,500 14.37% Jun 2014 32,292 32,292 32,292 32,405 314 1,200 11.49% Apr 2014 315 USA-MARINES 314 792 7.59% Dec 2014 316 708 6.78% Jul 2013 32,670 32,670 32,670 32,888 32,892 32,892 32,405 32,405 32,405 32,405 32,405 32,405 32,405 32,888 32,670 32,670 32,888	ADVANCE AMERICA ALLTEL 313 1,500 11.49% May 2017 S25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,292 \$32,292 \$34,91 \$1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,405 \$23,405										
ADVANCE AMERICA 312 1,200 11.49% May 2017 ALLTEL 313 1,500 14.37% Jun 2014 TREASURED MEMORIES 314 1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013	ADVANCE AMERICA ALLTEL 313 1,500 11.49% May 2017 S25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,292 \$32,292 \$34,91 \$1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$25,276 \$26,034 \$26,816 \$27,01 \$32,292 \$32,292 \$32,405 \$23,405										
ALLTEL 313 1,500 14.37% Jun 2014 \$32,292 \$32,292 \$32,292  TREASURED MEMORIES 314 1,200 11.49% Apr 2014  USA-MARINES 314 792 7.59% Dec 2014  MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$2,888	ALLTEL 313 1,500 14.37% Jun 2014 \$32,292 \$32,292 \$32,292 \$34,92 TREASURED MEMORIES 314 1,200 11.49% Apr 2014 USA-MARINES 314 792 7.59% Dec 2014 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$2,670 \$2,888 \$3,03		O'REILLY AUTO PARTS	311	5,040	48.28%	Apr 2017	\$64,827	\$64,827	\$69,149	\$71,310
TREASURED MEMORIES  314  1,200  11.49%  Apr 2014  USA-MARINES  314  792  7.59%  Dec 2014  MANAGERS OFFICE  316  708  6.78%  Jul 2013  \$23,405  \$19,384  \$19,384  \$19,384  \$2,670  \$2,670  \$2,888	TREASURED MEMORIES       314       1,200       11,49%       Apr 2014       \$23,405       \$23,405       \$23,405       \$23,405         USA-MARINES       314       792       7.59%       Dec 2014       \$19,384       \$19,384       \$19,384       \$19,384       \$23,405		Advance America	312	1,200	11.49%	May 2017	\$25,276	\$26,034	\$26,816	\$27,012
USA-MARINES 314 792 7.59% Dec 2014 \$19,384 \$19	USA-MARINES 314 792 7.59% Dec 2014 \$19,384 \$19,384 \$19,384 \$21,34 MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$2,670 \$2,888 \$3,03		ALLTEL	313	1,500	14.37%	Jun 2014	\$32,292	\$32,292	\$32,292	\$34,925
MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$2,670 \$2,888	MANAGERS OFFICE 316 708 6.78% Jul 2013 \$2,670 \$2,670 \$2,888 \$3,03		Treasured Memories	314	1,200	11.49%	Apr 2014	\$23,405	\$23,405	\$23,405	\$25,440
			USA-MARINES	314	792	7.59%	Dec 2014	\$19,384	\$19,384	\$19,384	\$21,344
			Managers Office	316	708	6.78%	Jul 2013	\$2,670	\$2,670	\$2,888	\$3,030
			-	-	-	-	-	-	-	-	-
			-	-	-	-	-	-	-	-	-
			-	-	-	-	-	-	-	-	-
		)	-	_	-	-	-	_	-	-	_

11	SUB-TOTAL [LEASED]	-	10,440	100.00%	-	\$161,399	\$168,612	\$173,933	\$183,061
12	For Lease [Vacant] Sub-Total	-	0	0.00%	-	\$0	\$0	\$0	\$0
13	Sub-Totals Per Month [Vacant + Leased]		-	-	-	-	\$168,612	\$173,933	\$183,061
14	TOTALS	-	10,440	100%	-	\$161,399	\$168,612	\$173,933	\$183,061

DataVest | Sperry Van Ness has secured information from sources which is believed to be reliable. However, no representations or warranties, expressed or implied, are offered by DataVest | Sperry Van Ness as to the accuracy of the information and/or the probability of obtaining the economic pro-forma projections contained herein.

#### FINANCIAL RATIO ANALYSIS

#### Cody O'Reily Retail Center [Listing 97126] 320 Yellowstone Highway | Cody, Wyoming 82414



<e-1></e-1>	Lot Coverage [Space/Land Size]	16.76%
<e-2></e-2>	Project Size <net ft.="" sq.=""></net>	10,440
«E-3»	Project Size <gross footage="" square=""></gross>	10,440
<e-4o< td=""><td>Land Area &lt; Sq. Ft.&gt;</td><td>62,291</td></e-4o<>	Land Area < Sq. Ft.>	62,291
«E-fo	Land Area <in acres=""></in>	1.43
«E-fi»	Loan Request	\$1,315,000
<e-7></e-7>	Loan Request Per Sq. Ft.	\$125.96
«E-8»	Current Effective Gross Income Per Month	\$13,145
«E-9»	Pro-Forma Effective Gross Income Per Month	\$15,255
<e-10></e-10>	Breakeven Average Income/Month	\$7,803
:E-11>	Current Annual Expenses/SF of NRA/Month	\$0
<e-12></e-12>	Pro-Forma Annual Expenses	\$0
cE-13>	Current Taxes Per Annum	\$0.00
:E-14>	Pro-Forma Taxes After Property Acquisiton	\$0
:E-14>	Pro-Forma Taxes After Property Acquisiton Pro-Rated to Tenants on Pass-Throughs	\$0 \$0
:E-15> :E-16>	Current Taxes Per Annum Pro-Forma Taxes After Property Acquisiton	\$0 \$327,936
	Tro Forma Taxes Their Property Acquisitori	ψ021,700
:E-17>	Pro-Forma Average Expenses/SF of NRA/Month	\$0
E-18>	Pro-Forma Average Income/SF of NRA/Year	<u>\$157,736</u>
E-19>	Pro-Forma Average Income/SF of NRA [Gross]	\$15.11
cE-19>	Pro-Forma Average Income/SF of NRA [Includes Tax Reimbursement]	\$15.11
:E-20>	Breakeven Occupancy Per Month	\$7,803
:E-21>	Breakeven Occupancy Per Annum	\$93,633
:E-22>	Breakeven Occupancy Per Year	51.15%
cE-23>	Breakeven Occupancy Per Square Foot	\$8.97
<e-24></e-24>	Parking Spaces	64
<e-25></e-25>	Parking Spaces Per 1000 SF of Space	6.13
:E-26>	Estimated Capitalization Rate	8.50%
E-27>	Appraised Value Estimate	\$2,153,657
E-28>	Appraised Value Per Sq. Ft.	\$206.29
:E-29>	Appraised Value Per Sqaure Foot of Land	\$34.57
:E-30>	Loan to Value Ratio	61.06%
E-31>	Total Project Cost Per SF of Land	\$30.58
<e-32></e-32>	Total Project Cost Per Net Square Foot of Building	\$182.47
:E-33>	Current Net Operating Income As a % of Acquisition Cost	8.81%
:E-34>	Current Net Operating Income As a % of Total Investment Cost [Cap Rate]	8.28%
<e-35></e-35>	Debt Coverage Ratio Analysis Based upon Current Income & Pro-Forma Expenses	1.68
	Square Footage of Unleased Space to Lease	0
<e-36></e-36>	Square Footage of Officascu Space to Lease	
	Real Estate Commissions to Lease Space to Target Occupancy @>	\$0
<e-36> <e-357></e-357></e-36>		\$0 14.61%



#### PROJECT IRR CALCULATION TABLE

Item Designation	Present [2012 @100%]	Pro-Forma [2015 @ 100%]	Current [2018 @ 100%]	Year 1 Dec 2012	Yr. 2 Dec 2013	Yr. 3 Dec 2014	Yr. 4 Dec 2015	Yr. 5 Dec 2016	Yr. 6 Dec 2017	Yr. 7 Dec 2018	Yr. 8 Dec 2019	Yr. 9 Dec 2020	Yr. 10 Dec 2021
Cash Flow	64,104	74,222	89,428	64,104	64,772	67,767	74,222	74,980	80,301	89,429	105,631	107,701	116,839
Real Estate Commissions & Capital Expenditures [CapX]	0	0	0	0	0	0	0	0	0	0	0	0	0
Cash Flow After Comissions & CapX Expenses	64,104	74,222	89,428	64,104	64,772	67,767	74,222	74,980	80,301	89,429	105,631	107,701	116,839
Hand Calculated HP Verification	26,531	30,953	36,112	26,531	27,930	29,402	30,953	32,585	34,303	36,112	38,017	40,021	42,132
Payments Left	288	252	216	288	276	264	252	240	228	216	204	192	180
Outstanding Loan Principal [I.O. No Years-Applicable]]	1,288,469	1,200,185	1,097,184	1,288,469	1,260,540	1,231,137	1,200,185	1,167,599	1,133,296	1,097,184	1,059,167	1,019,145	977,013
Principal Payment Calculatons [No Int. Only]	26,531	30,953	36,112	26,531	27,930	26,531	27,930	29,402	30,953	32,585	34,303	36,112	38,017
Principal Payment Calculatons [Cumulative]	26,531	30,953	36,112	62,643	90,573	117,103	145,033	174,435	205,388	237,973	272,277	308,389	346,406
Gross Sales Price	1,855,722	2,153,657	1,848,035	1,905,000	1,913,061	1,949,239	2,027,194	2,036,351	2,100,606	2,210,846	2,406,524	2,431,523	2,541,880
Less Closing Costs	69,321	76,918	69,125	70,578	70,783	71,706	73,693	73,927	75,565	78,377	83,366	84,004	86,818
Net Sales Price	1,778,910	2,076,739	1,785,145	1,785,145	1,792,792	1,827,111	1,901,062	1,909,749	1,970,703	2,075,280	2,323,157	2,347,519	2,455,062
First Mortgage Loan O/B Balance With Amortization	(1,288,469)	(1,315,000)	(1,315,000)	(1,315,000)	(1,288,469)	(1,260,540)	(1,231,137)	(1,200,185)	(1,167,599)	(1,133,296)	(1,097,184)	(1,059,167)	(977,013)
Less Equity Capital Contribution	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)	(590,000)
Net Project Sales Profit [Net Sales Price - Debt & Equity]	(99,559)	171,739	(119,855)	(119,855)	(85,677)	(23,428)	79,924	119,564	213,104	351,984	635,974	698,353	888,049
Annual Project Cash Flow	74,222	89,428	63,451	64,104	64,772	67,767	74,222	74,980	80,301	89,429	105,631	107,701	116,839
Cumulative Project Cash Flow	74,222	89,428	63,451	127,555	192,327	260,095	334,317	409,297	489,598	579,027	684,658	792,359	909,197
Net Project Profit + Cumulative Cash Flow	(25,337)	261,167	(56,404)	(55,751)	43,199	173,215	350,790	465,411	639,251	867,560	1,257,180	1,427,260	1,733,795
Total Cash Flow Per Year	Cumultiave Equity		Initial Equity	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Total Cash Flow Yr. 1 Total Cash Flow Yr. 2	590,000 590,000		(590,000) (590,000)	<b>534,249</b> 64,104	< 569,095	[Net Sales Price - Loan Balar	nce + Current Year's Cash Flow]			[Reversion Assumes Sale at	Year End]		
Total Cash Flow Yr. 3 Total Cash Flow Yr. 4 Total Cash Flow Yr. 5 Total Cash Flow Yr. 6	590,000 590,000 590,000 590,000		(590,000) (590,000) (590,000) (590,000)	64,104 64,104 64,104 64,104	64,772 64,772 64,772 64,772	<b>634,339</b> 67,767 67,767 67,767	<b>744,147</b> 74,222 74,222	<b>784,545</b> 74,980	883,404				
Total Cash Flow Yr. 7 Total Cash Flow Yr. 8 Total Cash Flow Yr. 9 Total Cash Flow Yr. 10	590,000 590,000 590,000 590,000		(590,000) (590,000) (590,000) (590,000)	64,104 64,104 64,104 64,104	64,772 64,772 64,772 64,772	67,767 67,767 67,767 67,767	74,222 74,222 74,222 74,222	74,980 74,980 74,980 74,980	80,301 80,301 80,301 80,301	1,031,413 89,429 89,429 89,429	1,331,605 105,631 105,631	1,396,054 107,701	1,594,888
Total Cash Flow Per Annum Sub-Totals	-	-		64,104	64,772	67,767	74,222	74,980	80,301	89,429	105,631	107,701	1,594,888
Reversion Profit	-	-		7,700	7,700	106,650	236,666	414,241	528,862	702,702	931,011	1,320,631	1,490,711
IRR Returns	-	-		-9.45%	3.80%	9.89%	14.13%	14.61%	15.84%	17.12%	19.14%	18.72%	19.05%
Net Present Value < 10 Year>	2,209,981	-		64,104	64,772	67,767	74,222	74,980	80,301	89,429	105,631	107,701	1,594,888

Proposed Acqusition Loan Evaluator



Project Acquisition Cost		\$1,905,000.00
Sales Valuation		\$2,027,193.79
Loan Percentage	Of Cost	Of Value
60% Loan	\$1,333,500	\$1,216,316
65% Loan	\$1,333,500	\$1,317,676
70% Loan	\$1,333,500	\$1,419,036
75% Loan	\$1,428,750	\$1,520,395
80% Loan	\$1,524,000	\$1,621,755
85% Loan	\$1,619,250	\$1,723,115
90% Loan	\$1,714,500	\$1,824,474

## Anticipated Acquisition Financing Loan Terms

Anticipated Loan Amount		>	\$1,315,000
Loan Amount Per Square Foot			\$126
Loan Amount as Percentage of Acquisition	Cost		69.03%
Loan Debt Coverage Proposed			1.25
Loan Spread Over 10 Year T-Bill Estimate		>	3.16%
10 Year T-Bill Rate Estimate as of	Jan 12, 2012	>	<u>1.99%</u>
Rate			5.15%
Amortization Yrs.			25
Optimal Loan			\$1,885,909
Constant			0.07120352
If Interest Only in Year	Rate is		4.50%
Interest Only Debt Service Year	1		\$59,175
Interest Only Debt Service Year	2		\$59,175
Interest Only Debt Service Year	3		\$59,175
Annual Debt Service With Amortizaton			\$67,723
First Year Amortization			
Proposed Debt Coverage		>	1.25
Monthly Payment			(\$7,802.72)
Monthly Payment If Interest Only			\$5,643.54
Annual Paymennt If Amortized			\$93,633
Annual Paymennt If Interest Only			\$67,723
Cash Flow Savings if Interst Only			\$25,910
Cash Flow Savings if Interst Only As % of I	nvestment		#REF!

## LOAN AMORTIZATION ON NEW REFINANCED LOAN

Year	Loan Amortization	300	Payment No.	\$0	Original Loan Amount	% of Equity
	Current Loan Balance	300	1	\$1,315,000		
Jan 2012	Loan Amortization [1] [Interest Only-Applicable]	300	1	\$1,315,000	\$0	-
Jan 2013	Loan Amortization [1] [Interest Only-Applicable]	300	1	\$1,315,000	\$0	-
Jan 2014	Loan Amortization [1] [Interest Only-Not Applicab	300	1	\$1,315,000	\$0	-
Dec 2012	Loan Amortization in Year 1	288	13	\$1,288,469	\$26,531	4.50%
Dec 2013	Loan Amortization In Year 2	276	25	\$1,260,540	\$27,930	4.73%
Dec 2014	Loan Amortization in Year 3	264	37	\$1,231,137	\$29,402	4.98%
Dec 2015	Loan Amortization In Year 4	252	49	\$1,200,185	\$30,953	5.25%
Dec 2016	Loan Amortization in Year 5	240	61	\$1,167,599	\$32,585	5.52%
Dec 2017	Loan Amortization In Year 6	228	73	\$1,133,296	\$34,303	5.81%
Dec 2018	Loan Amortization in Year 7	216	85	\$1,097,184	\$36,112	6.12%
Dec 2019	Loan Amortization In Year 8	204	97	\$1,059,167	\$38,017	6.44%
Dec 2020	Loan Amortization in Year 9	192	109	\$1,019,145	\$40,021	6.78%
Dec 2021	Loan Amortization In Year 10	180	121	\$977,013	\$42,132	7.14%
Dec 2022	Loan Amortization in Year 11	168	133	\$932,660	\$44,354	7.52%
Dec 2023	Loan Amortization in Year 12	180	145	\$885,967	\$46,693	7.91%

DATA INPUT SECTION [PAGE ONE]









Cody O'Reily Retail Center [Listing 97126] 320 Yellowstone Highway | Cody, Wyoming 82414

Feb-01-2012 4:44:34 PM

	Item Designation		Suite	Suite Size	Tenant
	Suite Size in Square Feet	[Tenant 1]	311	5,040	O'Reilly Auto Parts
	Suite Size in Square Feet	[Tenant 2]	312	1,200	Advance America
	Suite Size in Square Feet	[Tenant 3]	313	1,500	Alltel
	Suite Size in Square Feet	[Tenant 4]	314	1,200	Treasured Memories
,	Suite Size in Square Feet	[Tenant 5]	314	792	USA-Marines
,	Suite Size in Square Feet	[Tenant 6]	316	708	Managers Office
	Suite Size in Square Feet	[Tenant 7]	-	-	
	Suite Size in Square Feet	[Tenant 8]	-	-	-
	Suite Size in Square Feet	[Tenant 9]	-	-	-
	Suite Size in Square Feet	[Tenant 10]	-	•	-
2	Suite Size in Square Feet	[ Total SF with Tenants 1- 10]	-	10,440	Leased Sub-Total
	Suite Size in Square Feet	[Tenant 1]	311	0	O'Reilly Auto Parts
	Suite Size in Square Feet	Tenant 21	312	0	Advance America
	Suite Size in Square Feet	[Tenant 3]	313	0	Alltel
	Suite Size in Square Feet	[Tenant 4]	314	0	Treasured Memories
	Suite Size in Square Feet	[Tenant 5]	314	0	USA-Marines
	Suite Size in Square Feet	[Tenant 6]	316	0	Managers Office
	Suite Size in Square Feet	[Tenant 7]	-	-	-
	Suite Size in Square Feet	[Tenant 8]	-	-	-
	Suite Size in Square Feet	[Tenant 9]	-	-	-
	Suite Size in Square Feet	[Tenant 10]	-	-	-
	Suite Size in Square Feet	[ Total SF with Tenants 1- 10]	-	0	Leased Sub-Total
	Suite Size in Square Feet	[ Vacant Tenancy SF]	Sub-Total	0	For Lease [Vacant] Sub-Total
	Sub-Total Square Footage (	Of Logged Space	Occcupied	10,440	100.00%
	Sub-Total Square Footage (		Vacancy @	0	0.00%
	oub-i otal oquale rootage (	or orneased space	vacancy @	U	0.00%
	Sub-Total Square Feet [	Tenant 1-10]	Total @	10,440	100.00%

For Further Information Contact:

The attached calculations have been prepared by DataVest | Sperry Van Ness and are not to be reproduced in any form or fashion whatsover without written authorization as this information is considered to be both confidential and and proprietary in substance and nature.



# CODY O'REILY RETAIL CENTER [LISTING 97126] DATA INPUT SECTION [PAGE TWO]











Cody O'Reily Retail Center [Listing 97126] 320 Yellowstone Highway | Cody, Wyoming 82414 Feb-01-2012 4:45:16 PM

Item Designation	Suite	Base Rent	Additional Rent	Base Remt + Additional Rent
O'Reilly Auto Parts	311	\$64.827.00	\$0.00	\$64.827.00
Advance America	312	\$24,000.00	\$0.00	\$24,000.00
Alltel	313	\$28.080.00	\$0.00	\$28,080.00
Treasured Memories	314	\$20,352.00	\$0.00	\$20,352.00
USA-Marines	314	\$17,424.00	\$0.00	\$17,424.00
Managers Office	316	\$2,400.00	\$0.00	\$2,400.00
-	-	-		-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
Suite Size in Square Feet [Tenants 1 - 10] [Leased Re	ntal Income] [a]	157,083	\$0.00	
O'Reilly Auto Parts	311	\$0.00	\$0.00	\$0.00
Advance America	312	\$0.00	\$0.00	\$0.00
Alltel	313	\$0.00	\$0.00	\$0.00
Treasured Memories	314	\$0.00	\$0.00	\$0.00
USA-Marines	314	\$0.00	\$0.00	\$0.00
Managers Office	316	\$0.00	\$0.00	\$0.00
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
Suite Size in Square Feet [Tenants 1 - 10] [Vacant Re	ntal Income] [b]			
Base Rent + Additional Rent Per Month & PSF [Sub-Total	(a) ] -	\$13,090	\$0	\$13,090.25
Base Rent + Additional Rent Per Month & PSF [Sub-Total	(b)] -	\$0	\$0	\$0.00
ProForma Rent + Additonal Rent Per Month & PSF [Sub-	Total] -	\$13,090.25	\$0	\$13,090.25
Base Rent Per Month / Year [Sub-Total] on Leased		\$13,090.25		\$157,083.00
Base Rent Per Month / Year [Sub-Total] on Vacancy		\$0.00		\$0.00
				\$157,083.00

For Further Information Contact:

The attached calculations have been prepared by DataVest | Sperry Van Ness and are not to be reproduced in any form or fashion whatsover without written authorization as this information is considered to be both confidential and and proprietary in substance and nature.



## CODY O'REILY RETAIL CENTER [LISTING 97126] DATA INPUT SECTION [PAGE THREE]











Item Designation	Suite	MonthlyRent Bump [Option 1]	Per SF	Date of Escallation \ [Option]
O'Reilly Auto Parts	311	\$5,942.48	\$14.15	May 2017
Advance America	312	\$2,060.00	\$20.60	November 2013
Alltel	313	\$2,386.80	\$19.09	July 2012
Treasured Memories	314			
		\$1,729.92	\$17.30	May 2013
USA-Marines	314	-		-
Managers Office	316	=	-	-
-	-	-	-	-
-	-	-	-	-
<u>-</u>		_	_	_
	_	_		
•	- 1	-	- 1	-
Item Designation	Suite	MonthlyRent Bump [Option 2]	Per SF	Date of Escaliation \ [Option]
rombaignation				
O'Reilly Auto Parts	311	\$6,536.72	\$15.56	May 2022
Advance America	312	\$2,121.80	\$21.22	May 2015
Alltel	313	\$2,434.54	\$19.48	
				July 2013
Treasured Memories	314	\$1,764.52	\$17.65	May 2014
USA-Marines	314	=	-	-
Managers Office	316	-	-	-
- -	-	_	_	_
_		=		-
-	-	<u>-</u>		<u> </u>
-	-	-	-	
-		-	-	-
Item Designation	Suite	MonthlyRent Bump [Option 3]	Per SF	Date of Escaliation \ [Option]
O'Reilly Auto Parts	311	\$7,190.39	\$17.12	May 2027
Advance America	312	\$2,185.45	\$21.85	May 2016
Alltel	313	\$2,483.23	\$19.87	July 2014
Treasured Memories	314	=		=
USA-Marines	314	=		
			-	-
Managers Office	316	=	-	=
-	-	-	-	-
<u>-</u>	-	=	-	=
-	-	-	_	-
-		-	-	-
Item Designation	Suite	MonthlyRent Bump [Option 4]	Per SF	Date of Escallation \ [Option]
O'Reilly Auto Parts	311	-		May 2027
Advance America	312	\$2,251.02	\$22.51	May 2016
Alltel	313	+=,===	<u> </u>	July 2014
			-	
Treasured Memories	314	-		-
USA-Marines	314	<del>-</del>	-	-
Managers Office	316	-	-	-
-	-	-	-	-
-	-	-		-
	_	_		
-			-	
-	-	<del>-</del>	-	-
Item Designation	Suite	MonthlyRent Bump [Option 5]	Per SF	Date of Escaliation \ [Option]
Item Designation	Suite	MonthlyRent Bump [Option 5]	Per SF	Date of Escaliation \ [Option]
	044			
OID *** A · · · · · ·	311	=		-
O'Reilly Auto Parts		-		-
O'Reilly Auto Parts Advance America	312			-
	312 313	-	-	
Advance America Alltel	313			
Advance America Alltel Treasured Memories	313 314	-		-
Advance America Alltel Treasured Memories USA-Marines	313 314 314	-		-
Advance America Alltel Treasured Memories	313 314 314 316	-		-
Advance America Alltel Treasured Memories USA-Marines	313 314 314	-		-
Advance America Alltel Treasured Memories USA-Marines	313 314 314 316	-		-
Advance America Alltel Treasured Memories USA-Marines	313 314 314 316	- - - -		- - - -

For Further Information Contact:

The attached calculations have been prepared by DataVest | Sperry Van Ness and are not to be reproduced in any form or fashion whatsover without written authorization as this information is considered to be both confidential and and proprietary in substance and nature.



# CODY O'REILY RETAIL CENTER [LISTING 97126] DATA INPUT SECTION [PAGE FOUR]









	O'Reily Retail Center [Listing 97126] 'ellowstone Highway   Cody, Wyoming 82414		Feb-01-2012 4:46:28 PM
Infl	lation Rate		3.75%
	come Escallator Factor		3.75%
	pense Escallator Factor AM Escallator Percentage at Rolls		2.50%
			2.50%
	ar Built	Filtrania	1980
Par	rking Spaces <estimated></estimated>	<estimate></estimate>	64
Sch	hedule Rental Collection Income		\$157,083
Sch	heduled Rent Roll Per Month		\$13,090
Sch	heduled Base Rent Current Income Per Annum		\$157,083
Va	ncant Base Rent Current Income Per Annum		\$13,090
	ital Potential Gross Rent Current Income Per Annum		\$13,090
	heduled Additional Rent Reimbursements on Rent Roll		\$0
	heduled Additional Rent Reimbursements on Master Lease		\$0
	heduled Additional Rent Reimbursements on Rent Roll		\$0
	b-Total		\$0
Sui	D-1 Oldi		40
	Iditional Income Per Annum [NNN Pass-Throughs Income 2010]		\$142,207
	Iditional Income Per Annum [NNN Pass-Throughs Income 2011]		\$1,115,254
Add	Iditional Income Per Annum [NNN Pass-Throughs Income 2012]		\$1,148,712
Tot	atal Potential Gross Income		\$1.272.337
Cui	irrent Occupancy Today on Scheduled Rent On An Income Basis		100.00%
	ablized Occupancy Factor for 2013		100.00%
	day's Occupancy Level	<column 1=""></column>	100.00%
	p-Forma Year One Occupancy [2012]	<column 2=""></column>	100.00%
	abilized Pro-Forma Occupancy [2015]	<column 3=""></column>	100.00%
	abilized Pro-Forma Occupancy [2018]	<qlumn 4=""></qlumn>	100.00%
	perational Expenditures Per NRA < Pro-Forma>	COMMIT 42	\$0.00
	perational Expenditures Per NRA < Pro-Forma+10%>		\$0.00
	pject Square Footage Gross Area		
			10,440
	oject Square Footage Net Rentable Area		10,440
	oforma Lease Base Rental Rate		\$15.00
	oject Land Area in Acres		1.430
	nd Acquisition Cost Per Square Foot of Land		\$133.47
	nd Acquisition Cost		\$8,313,740
	nd Area in Square Feet		62,291
	oject Appraised Value	<estimate></estimate>	\$2,153,657
	ojected Cash Downpayment		\$590,000
Anti	ticipated Sales Price < Estimated @ Acquisition Cap>		\$2,153,657
Proj	iject Sales Price < Asking>		\$1,905,000
Ant	ticipated Sales Price < Estimated>		\$1,905,000
Sub	p-Total Soft Cost		\$0
	tal Project Cost Expenditures		\$1,905,000
	ner Project Related Cost		\$0
	imated Original First Mortgage First Mortgage Loan for Amortization	1	\$1,315,000
	rrent First Mortgage Oustanding Loan Balance	<oeiling></oeiling>	\$1,315,000
	st Mortgage Loan Request	<roor></roor>	\$1,315,000
	timal First Mortgage Loan Amount	<oeiling></oeiling>	\$1,772,232
	stsing First Mortgage Loan Amount	<roor></roor>	\$1,772,232
	stang First Wortgage Loan Amount st Mortgage Interest Rate	SHOULS	7.00%
	st Mortgage Interest Rate st Mortgage Amortization		
			25 1.25
	st Mortgage Debt Coverage Ratio		
	st Mortgage Monthly Payment		(\$7,802.72)
	tual First Mortgage Monthly Payment		\$7,802.72 0.07120352
	st Mortgage Loan Constant st Mortgage Loan Principal @ Yr. 10		0.07120352 \$1,059,167
	ial Equity Contribution Requirement Prior to Acquisition Costs		\$590,000
	pordinated Principal (Interest Only) Debt to LP Partner B		\$0 \$0
			\$0 \$0
	gative Cash Flow Subsidy/Interest Impound		
	estor's Subordinated Debt Service Interest Rate		7.00%
	uity Placement Cost Percentage (if required)		7.00%
	quisition Related Cost		\$0.00
	erational Expense [Tax Gain if Fully Valued 80%] \$	\$327,936 <b>\$13,420,100</b>	

For Further Information Contact:

The attached calculations have been prepared by DataVest | Sperry Van Ness and are not to be reproduced in any form or fashion whatsover without written authorization as this information is considered to be both confidential and and proprietary in substance and nature.



# CODY O'REILY RETAIL CENTER [LISTING 97126] DATA INPUT SECTION [PAGE FIVE]









Cody O'Reily Reta	ail Center [Listing 97126]				Feb-01-2012
	Highway   Cody, Wyoming 82414				4:47:04 PM
	Mutli-Tenant Retail		2011		2012
Operational Expe	rea [Tayer]	\$0.00	\$0	\$0.00	\$0
Operational Expe		\$0.00	\$0	\$0.00	\$0
Operational Expe		\$0.00	\$0	\$0.00	\$0
Operational Expe		\$0.00	\$0	\$0.00	\$0
	nse [Repair & Maintenance]	\$0.00	\$0	\$0.00	\$0
Operational Expe		\$0.00	\$0	\$0.00	\$0
	nse [General & Administrative]	\$0.00	\$0	\$0.00	\$0
	nse [Contract Services]	\$0.00	\$0	\$0.00	\$0
	nse [Management]	\$0.00	\$0	\$0.00	\$0
Operational Exp	ense [Sub-Total]	\$0.00	<u>\$0</u>	\$0.00	<u>\$0</u>
Capital Expense	[Professional Fees + Misc. Reserves]	\$0.00	\$0	\$0.00	\$0
Capital Expense	[TI + Leasing Commisons   Capital Exp.]	\$0.00	\$0	\$0.00	\$0
Сарітаї Ехратэе	[11 · Leasing Commiscrits   Capital Exp.]	ψ0.00	ΨΟ	ψ0.00	40
Sub-Total Other No	on-Reimbursable Expenses	\$0.00	\$0	\$0.00	\$0
Capital Expense +	Non-Reimbursables	\$0.00	<u>\$0</u>	\$0.00	<u>\$0</u>
Total Operational	Expense + Reserves	\$0.00	<u>\$0</u>	\$0.00	<u>\$0</u>
•			<del>-</del>		
Inflation Rate Income Escallate	or Factor				3.75% 3.75%
Expense Escalla					2.25%
	Percentage at Rolls				3.00%
Parking Spaces			<estimate></estimate>		64
01	0.11.11				Atomore
	Collection Income				<b>\$167,854</b>
Vacancy / Colle Scheduled Rent					0.00% \$0.00
	nePerPerAnnum (CAM)				\$0.00
Current Income					\$157,083
Other Income [S					\$0
	Per Square Foot				\$35.00
Current Occupa	ncy/Preleased				100.00%
Stabilized Vacar					0.00%
Pro-Forma Occu					100.00%
	onal Expenditures Per NRA				\$0.00
	enditures Per NRA <pro-forma></pro-forma>				\$0.00
Project Square					10,440
Project Land Ar					1.4300
Land Acquisition	n Cost Per Square Foot of Land				\$133.47
Land Acquisition					\$754,418 62,291
Project Appraise			<estimate></estimate>		\$1,974,755
Projected Cash I			SEATTING OF		\$590,000
	s Price < Estimated @ Acquisition Cap>				\$1,905,000
Project Sales Pri			>		\$1,905,000
	s Price < Estimated>				\$1,905,000
	al First Mortgage First Mortgage Loan for Amor	tization			\$1,315,000
Current First Mo	ortgage Oustanding Loan Balance		<ceiling @1.20="" dcr⊳<="" td=""><td></td><td>\$1,315,000</td></ceiling>		\$1,315,000
First Mortgage L	oan Request ortgage Loan Amount		<floor @1.20="" dor=""> <oailing></oailing></floor>		\$1,315,000 \$1,315,000
	ortgage Loan Amount Fortgage Loan Amount		<ceiing> <roor></roor></ceiing>		\$1,315,000 \$1,315,000
First Mortgage I			41,001/		5.15%
First Mortgage A					25
	Debt Coverage Ratio				1.25
First Mortgage N					(\$7,802.72)
	tgage Monthly Payment				(\$7,802.72)
First Mortgage L	oan Constant oan Principal @ Yr. 10				0.07120352 \$1,708,066
	Mortgage Interest Rate				5.25%
	Mortgage Amortization				25 1.25
	Mortgage Debt Coverage Ratio				1.25
	Mortgage Loan Constant				(0.00599248)
First Mortgage L	oan Constant				0.071909726
Today's Total Ta	ax Value Assessment Per \$100.00 of Value				-
Today's Total Ta	x Value Including Land at County Records				\$915,808
Disposition Can	italization Rate Estimate		>		8.50%
	italization Rate Estimate				8.28%
	TOTAL CONTROL CONTROLS				
	ed Return				0.00%
Acquisition Cap Investor Preferre	ed Return Capitalization Rate on Disposition				0.00% 8.50%

For Further Information Contact:





#### APPROVED BY THE TEXAS REAL ESTATE COMMISSION FOR VOLUNTARY USE

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers, and landlords.

#### WHO WILL THE BROKER REPRESENT IN THIS TRANSACTION?

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a sub-agent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### WHO WILL THE BROKER REPRESENT IN THIS TRANSACTION?

**IF THE BROKER REPRESENTS THE OWNER:** The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement, or by agreeing to act as a sub-agent by accepting an offer of sub-agency from the listing broker. A sub-agent may work in a different real estate office. A listing broker or sub-agent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

**IF THE BROKER REPRESENTS THE BUYER:** The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representative agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY: The broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction (1) shall treat all parties honestly; (2) may not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner; (3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and (4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by the Texas Real Estate License Act, or a court order, or if the information materially relates to the condition of the property. With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. You payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

<b>DISCLOSURE OF AGENCY, IF ANY:</b> The broker named below represents: _	OwnerBuyerOwner and Buyer
By:	Date:
ACKNOWLEDGEMENT OF RECEIPT OF AGENCY DISCLOSURE FORMS	:
I acknowledge I have received a copy of this form. I understand that agreemer relationships and that that broker may only represent both the Owner and Buy	, , , , ,
	Date:
Owner (Landlord) or Buyer (Tenant) or Authorized Representative	

# DATAVEST | SPERRY VAN NESS PERSONAL RESUME

# **Bruce Marshall**Managing Director



Bruce Marshall has been actively involved in commercial real estate since 1972. His professional real estate resume includes extensive personal involvement in institutional lending, commercial and residential real estate development, equity placement, commercial mortgage loan placement, general contracting, tenant representation, limited partnership syndication, property management, and real estate brokerage.

Mr. Marshall's career started with his association with First Mortgage Investors, the nation's 1<sup>st</sup> Real Estate Investment Trust [REIT] in Miami Beach, Florida. Mr. Marshall was a co-founding partner of North Texas Financial Group, a firm which was involved in the acquisition, syndication, construction, leasing, and operation of approximately 65 different industrial, commercial, retail, and land holdings in the Dallas Fort Worth Area.

His professional real estate investment activities over the past 38 years have involved undertakings exceeding valuations of \$750,000,000 and have included both commercial and residential holdings in most types of real estate including: office, office flex, office tech, office showroom, industrial warehouse, hotels, retail, multifamily, as well as land and industrial subdivision land development. Mr. Marshall has likewise been involved in extensive international real estate activities both as a fiduciary and/or as a principal with investors from Canada, the United Kingdom, Saudi Arabia, and Japan.

He was also involved in the due diligence review and disposition structuring of approximately \$3,000,000,000 of R.E.O. assets of the former Home Savings of Kansas City, Missouri. He has served as an "Expert Witness" for several law firms in the United States Federal Courts and was additionally a contributing author in a book published by John Wiley Brothers in 1995 involving explication of various proprietary analytical and computer-based methodologies utilized for income property analysis which he developed.

Mr. Marshall is a 1972 "magna cum laude" graduate of Denison University in Granville, Ohio and a 1968 graduate of the eastern preparatory school Williston Academy in Easthampton, Mass. He was a member of the nationally-ranked Varsity College Lacrosse Team and was also Captain of his collegiate Varsity Soccer Team. At Denison, he was selected to be a member of Omicron Delta Kappa, a national leadership honorary, and Rush Chairman of the Sigma Chi Fraternity. At Denison, he was selected to be a member of Omicron Delta Kappa, a national leadership honorary, and Rush Chairman of the Sigma Chi Fraternity. He has six children ranging in age from 22-32 and is a member of Watermark Community Church.