Confidential Investment Memorandum on SVN Listing 80085



# The Topeka Social Security Office Building



Presented by: Bruce Marshall 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-262-6306 Email: Bruce.marshall@svn.com

Sperry Van Ness | DataVest, Inc.



# Acquisition Cost and Project Income and Expense Analysis

## Topeka Social Security Office

	Per SF	Percent	Pricing
Project Purchase Price	\$150.53	100%	\$2,000,000
Anticipated First Mortgage	\$94.08	63%	<u>\$1,250,000</u>
<b>Contemplated Equity Requirement</b>	\$56.45	38%	\$750,000

Income Statement Synoptic Overview	Current/Month	Per NSF	[2009]	%	[2010]	Per NSF	[2011]	
Darse Dank av Lassad Caraca	18,146	\$16.39	217 757	71.13%	217 757	\$16.39	217 757	
Base Rent on Leased Space Operating Cost Base Reimbursement	3,620	\$16.39	217,757 43,445	14.19%	217,757 43,445	\$3.27	217,757 43,445	
Tenant Improvement Allowance Reimbursements	3,600	\$3.25	43,200	14.11%	43,200	\$3.25	43,200	
Current CPI Increase Reimbursements	140	\$0.13	1,677	0.57%	1,715	\$0.13	1,752	
Potential Gross Income	25,507	\$23.04	306,080	100.00%	306,118	\$23.04	306,155	
i otentiar Gross meonie	23,307	ψ20.04	500,000	100.0070	500,110	ψ20.01	500,155	
Vacancy Factor/Collection Loss	<u>0</u>	\$0.00	<u>0</u>	<u>0.00%</u>	<u>0</u>	\$0.00	<u>0</u>	
Effective Gross Income	25,507	\$23.04 -	306,080	100.00%	306,118	\$23.04	306,155	
Operational Expense [General & Administrative]	(815)	(\$0.74)	(9,777)	-0.63%	(1,884)	(\$0.14)	(1,926)	
Operational Expense [Contract Services]	(814)	(\$0.74)	(9,769)	-6.11%	(18,306)	(\$1.41)	(18,714)	
Operational Expense [Janitorial]	(1,200)	(\$1.08)	(14,400)	-4.81%	(14,400)	(\$1.11)	(14,721)	
Operational Expense [Utilities]	(1,738)	(\$1.57)	(20,856)	-8.33%	(24,937)	(\$1.92)	(25,493)	
Operational Expense [Management Fees]	(1,019)	(\$0.92)	(12,224)	-4.27%	(12,787)	(\$0.98)	(13,071)	
Operational Expense [Insurance]	(410)	(\$0.37)	(4,916)	-1.64%	(4,916)	(\$0.38)	(5,025)	
Operational Expense [Property Taxes]	(5,963)	(\$5.39)	(71,562)	-23.89%	(71,562)	(\$5.51)	(73,156)	
Operational Expense [Non-Billback Expenses]	0	\$0.00	0	0.00%	0	\$0.00	0	
Operational Expense [Repair & Maintenance]	(737)	(\$0.67)	(8,843)	-4.71%	(14,100)	(\$1.08)	(14,414)	
Capital Expense [Capital Reserve]	0	\$0.00	0	0.00%	0	\$0.00	0	
Sub-Total Operational Expenditures	(12,696)	(\$11.47)	(152,348)	-54%	(162,891)	(\$12.53)	(166,519)	
Net Operating Income <n.o.i.></n.o.i.>	12,811	\$11.57	153,732	45.61%	143,226	\$10.51	139,636	
Less First Mortgage Debt Service	(8,054)	6.00% 30	<u>(96,645)</u>	-31.57%	<u>(96,645)</u>	(\$7.27)	<u>(96,645)</u>	
Net Cash Flow	4,757	Years	57,087	14.04%	46,581	\$3.24	42,991	
First Year's Principal Reduction on Loan	1,854	\$1.67	<u>22,250</u>	7.72%	22,250	\$1.78	<u>23,623</u>	
Cash Flow Plus 1st Years Principal Reduction	6,611	\$5.97	79,337	21.76%	68,831	\$5.01	66,614	
NOI as a % of Acquistion Cost [Cap Rate]	<unleveraged></unleveraged>	-	7.69%	-	7.16%	-	6.98%	
Cash-On Cash Return	<leveraged></leveraged>	-	7.61%	-	6.21%	-	5.73%	
Additional Yield Return [Principal Reduction on First Lien]	<leveraged></leveraged>	-	<u>2.97%</u>	-	<u>2.97%</u>	-	<u>3.15%</u>	
Total Annual Return [Cash-on-Cash + Principal Reduction]	<leveraged></leveraged>	-	10.58%	-	9.18%	-	8.88%	
Project Internal Rate of Return <5 Yr. & 10 Yr.>	<leveraged></leveraged>	-	-	-	N/A	-	N/A	

## **TOPEKA SOCIAL SECURITY OFFICE**

#### 600 West Commerce Place, Topeka, Kansas 66603

Project Type:	Single Tenant Office	
Building Size	13,286	Brance
Land Area in Acres	2.06	STAD STAD
Land Area in Square Feet	89,728	ADUNOSLADIS
Property Saels Price	\$2.000.000	
Anticipated First Mortgage Loan	<u>\$1.250.000</u>	
Proposed Equity Capital Contribution	\$750.000	
Proposed Equity Capital Requirement	\$150.53	
Equity as a % of Purchase Price	37.50%	
Debt as a % of Purchase Price	62.50%	
Net Operating Income in 2009	\$153,732	ТОРЕКА
Net Operating Income in 2010	\$143,226	SOCIAL SECURITY
LEASE TYPE	GROSS	ADMINISTRATION OFFICE
LEASE EXPIRATION DATE [NON-CANCELLABLE TERM]	Jan 15, 2015	Sw thh Ave
LEASE EXPIRATION DATE [FULL LEASE TERM]	Jan 15, 2021	
ANTICIPATED FIRST LIEN MORTGAGE INTEREST RATE		Sw 10h Ave
ANTICIPATED FIRST LIEN AMORTIZATION	25	
		R Sw Huntoon St
Current Occupany	100.00%	Mount Mount
Five Year Reversion Profit	\$621,565	Chapter Switch St
Projected 2010 Cap Rate	7.16%	Westingter
		MaiUniversity
		KANSAS
		G B A W N E E
5 Year Internal Rate of Return	N/A	AND A LOOKA CONTRACT AND A LOOKA
10 Year Internal Rate of Return	N/A	40
		Tonoka Mount Calvary
Anticipated Cash Flow in 2010	\$46,582	15 Cemetery SW 10th Ave
Amortization on First Lien	\$22,250	
Total Yield 2010 Including Principal	\$74,395	
Pro-Forma Cash-On-Cash Return 2010	6.21%	Technical School
Total Yield 2010 Including Principal	8.88%	
TOTAL HELD 2010 INCEODING PRINCIPAL	0.0070	Mount Hope Cemetary
For Further Information Contact:		Sperry Van Ness  DataVest
Bruce Marshall, Managing Director		
5057 Keller Springs Road, Suite 110		
Addison, Texas 75001		K
Tel. No. 214-261-6306		

www.dvsvn.com

# Tenant Rent Roll



	Item Designation	Tenant Name	Lease Inception	Lease Expiration	Suite Number	Sq. Ft. Size	Base Rent Per Month	Additional Rent/Month	Pro-Forma Rent Per Month	Percent Sub-Totals	Base Rent Per Year
		vited States Social Security Administratic vited States Social Security Administratic		Jan 15, 2021 Jan 15, 2021	100	13,286 -	\$18,146.45 \$21,390.46	\$0.00 \$0.00	\$18,146 \$21,390	71.14% 83.86%	\$217,757 \$256,686
		U.S. SSA OPERATING COST BASE U.S. SSA TENANT IMPROVEMENT ALLOWANCE Current CPI Reimbursement						\$3,620.45 \$3,600.01 \$139.77		14.19% 14.11% 0.55%	\$43,445 \$43,200 \$1,677
		Sub-Total [Additional Rent]						\$7,360.23	\$7,360	28.86%	\$88,323
7		GRAND TOTALS PRIMARY TERM	-	-	-	13,286	\$18,146.45	\$7,360.23	\$25,506.68	100.00%	\$217,757
10		Sub-Total Unleased Rental Income	-	-	-	-	-	-	-	-	-
11	Sub-Total Base Rent On Lo	eased Space	Occupancy	100.00%		13,286	-	-	\$18,146	100.00%	\$217,757
12	Sub-Total Base Rent For L	ease -	Vacancy @	0.00%		0	\$0	\$0.00	\$0	0.00%	\$0
13	Sub-Total Rent Income Pri	ior to Additional Rent [Base Rent Only]	Total @	100.00%		-	-	-	\$18,146	71.14%	\$217,757
14	Add Back Additional Rent	Above Scheduled Rent	Physical Occ. @>	100.00%		100.00%	< Economic Oc	cupancy	\$7,360	28.86%	\$88,323
15	Total Potential Gross Inco	me -	Totals	100.00%		13,286	-	-	\$25,507	100.00%	\$306,080

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SPERRY VAN NESS | DATAVEST, INC.



# Summary of Salient Facts on SVN Listing 80085

"Deal Cliff Notes"

Property Address:	600 West Commerce Place in Topeka, [Shawnee County], Kansas 66603						
Property Type:	Office Building [Single Tenant]						
Building Size:	13,286 Square Feet [Gross] 11,900 Square Feet [Net Rentable Area] 11,900 Square Feet [Net Usable]						
Parking:	55 Spaces [4.62/1000]						
GSA Lease:	G8-06P-50038						
Lease Status:	100% Leased to the United States of America for the Social Security Administration						
Lease Term:	15 Years with an 8 Years Non-Cancellation Provision.						
Lease Inception:	January 15, 2007						
Lease Expiration:	January 14, 2021 [72 Months Remaining on Initial 10 Yr. Term]						
Average Rent:	\$ 217,757 / Year\$ 16.39Per Square Foot[on a Modified Gross Lease Basis]\$ 43,200/ Year\$ 3.25Per Square Foot[Improvement Reimbursement]\$ 43,445/ Year\$ 3.27Per Square Foot[Expense Reimbursement]\$ 1,677/ Year\$ 0.13Per Square Foot[CPI Reimbursement]\$ 306,080/ Year\$ 23.04Per Square Foot[Total Revenue]						
Lease Type:	The subject property is being leased on a Modified Gross Basis.						
Land Area:	89,728 Square Feet [2.06 Acres]						
Purchase Price:	\$2,000,000						
Price Per S. F. :	\$151 Per Gross SF \$168 Per Net Square Foot						
Government Lease:	: The subject property is 100% to the United States of America for the Social Security Administration.						
Escalations:	Escalations are tied to CPI Increases [The 10 Year Average Annual CPI is 2.23%]						



<b>Anticipated Debt:</b>	\$1,250,000 [63%]	6.00% @ 25 Year Amortization	[Proposed New Lien]
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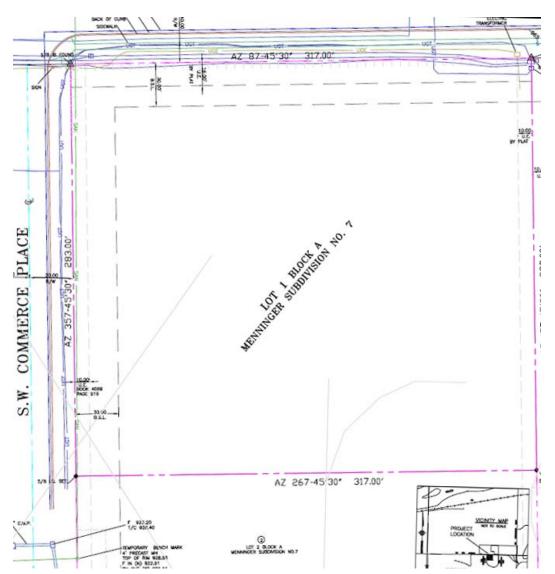
- **Equity Required:** \$750,000 [37%] Anticipated
- **Cap Rate:** 2009 @ 7.69%
- Occupancy: 100%

# **Office Income Analysis Review:**

Occupancy	@	100% Occupancy	@ 100% Occupancy		ancy @	@ 100% Occupancy		
Base Office Rent:	2009:	\$ 217,757	2010:	\$ 217,	<b>757</b> 2011:	\$	217,757	
Expense Reimbursements:	2009:	\$ 43,445	2010:	\$ 43,4	<b>445</b> 2011:	\$	43,445	
Improvement Repayment:	2009:	\$ 43,200	2010:	\$ 43,2	<b>200</b> 2011:	\$	43,200	
CPI Reimbursements:	2009:	\$ 1,677	2010:	\$ 1,	<b>715</b> 2011:	\$	1,752	
Gross Income:	2009:	\$ 306,080	2010:	\$ 306,	<b>118</b> 2011:	\$	306,155	
Operating Expenses:	2009:	\$ 152,348	2010:	\$ 162,	<b>891</b> 2011:	\$	166,519	
NOI:	2009:	\$ 152,732	2010:	\$ 143,	226 2011:	\$	139,636	
Debt Service:	2009:	\$ 96,645	2010:	\$ 96,	<b>645</b> 2011:	\$	96,645	
Cash-Flow:	2009:	\$ 57,087	2010:	\$ 46,	<b>581</b> 2011:	\$	42,991	
Amortization:	2009:	\$ 22,250	2010:	\$ 22,	<b>250</b> 2011:	\$	22,250	
Total Benefits:	2009:	\$ 79,337	2010:	\$ 68,	<b>831</b> 2011:	\$	66,614	
Cash-On-Cash:	2009:	7.61%	2010:	6.2	<b>21%</b> 2011:		5.73%	
Amortization:	2009:	2.62%	2010:	2.6	<b>52%</b> 2011:		2.62%	
Total Yield:	2009:	10.58%	2010:	9.1	<b>8%</b> 2011:		8.88%	

PropertyThe subject property consists of an attractive single one-story single tenant<br/>office building which was built as a build-to-suit for the Social Security<br/>Office branch of the United States of America. Parking is provided for<br/>55 vehicles in a ratio of 4.14 per 1,000. The project is well landscaped. A<br/>sophisticated energy management system provides cost-effective<br/>electrical, water, and HVAC operational capability.

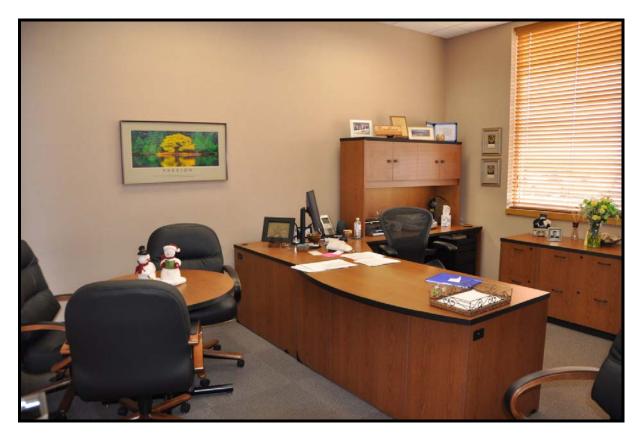
#### Property Survey:



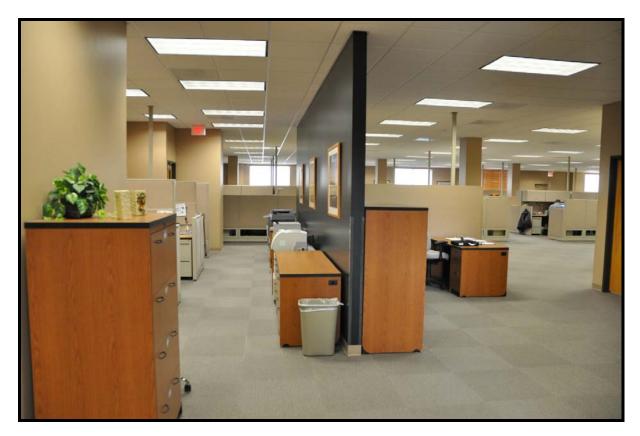


Looking Southeast onto the Topeka SSA Office Building.





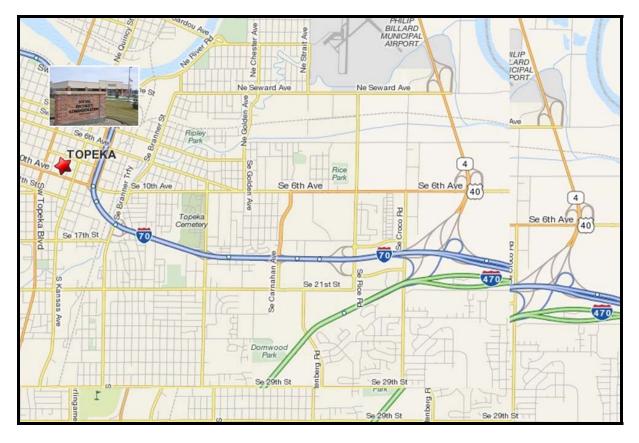
Interior Views of the Topeka SSA Office





The Lobby Areas of the Topeka SSA Building.





MAP AND AERIAL VIEW OF THE TOPEKA SSA BUILDING



- The City ofThe City of Topeka was established over 150 years ago and served as the<br/>original headquarters of the Santa Fe Railroad now (BNSF). The City has<br/>a population of approximately 122,000 with a 225,000 MSA Metro<br/>Population.
- **Topeka Employers:** The project is situated at 600 West Commerce Place which is located in Shawnee County. Topeka is known for its international animal science research facilities. Lohmann & Rauscher international headquarters are located in Topeka. Hill's Pet Nutrition International Headquarters and its research are also located in Topeka as is the international headquarters of Payless Shoes. Other major businesses located within the community include Security Benefit, Aviva, Frito-Lay, Del Monte, Jostens and Target Distribution.

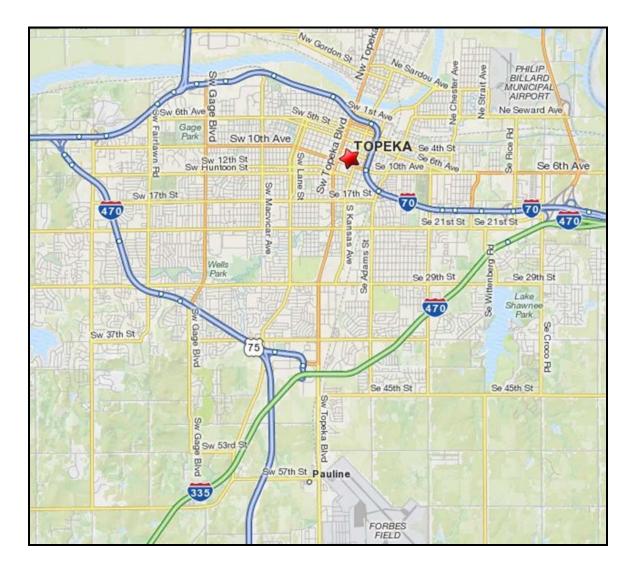






**Vehicular Accessibility:** Topeka is situated at the crossroads of I-70, a major east west interstate affording access into Missouri, Ohio and Pennsylvania to the East and Colorado and Utah to the West. I-35 is known as NAFTA Highway as it affords north/south access directly into Mexico as well as into Nebraska to the north and Oklahoma and Texas to the South. Major vehicular arteries providing access to Topeka include Interstate 335 and State Highway 75. The subject property is located just to the north of SE 10<sup>th</sup> Avenue which links the property to I-70. It is situated East of SW Topeka Blvd. and south of SE 6<sup>th</sup> street which links the property into State Highway 40.

> Topeka is located about 40 miles to the west of Independence, Missouri. Overland Park, Kansas and Kansas City, Missouri are located to the East as well. Lawrence, Kansas is the home of the University of Kansas and located midway between Topeka and Independence. Topeka is located approximately 120 miles to the north from Wichita, Kansas.



#### The Universities:

The University of Kansas is located in Lawrence Kansas to the east of Topeka was founded in 1855. The Inventor of basketball founded a tradition here. The university has 26,980 students attending KU.



# **The Universities:** Major universities are located within 50 miles and the city of Topeka has has been labeled the "Knowledge Corridor" due to its proximity to both KU and Kansas State University. Washburn University a private college is located within close proximity of the property and has 6,901 students. KSU was founded in 1863 and has 18,500 undergraduate students and 4,500 graduate students and is situated on a 668 campus in Manhattan Kansas. There are 60,000 university students within 50 miles of Topeka.









Views of Washurn University located to the South.





# **Terms of Sale:** \$2,000,000 (All Cash to the Seller). This property should be treated as free and clear. Anticipated financing on the project contemplates a First Mortgage Loan representing 60% of the purchase price could be arranged by the purchaser as there is no underlying financing on the subject property which is assumable.

Anticipated	Original Principal Loan Amount	\$1,250,000 [\$94 per square foot]
First Lien	Interest Rate	6.00%
Loan Terms:	Loan Inception Date:	February 1, 2010
	Loan Expiration Date:	January 31, 2020
	Amortization	25 Years
	Monthly Principal & Interest	\$8,053.77 per month
	Annual Principal & Interest	\$96,645 per year

Sale on "Where<br/>Is As Is Basis"Sellers are selling the subject property on a "where is as-is" condition<br/>basis only. Projections and Income Estimates are to be fully researched by<br/>potential purchasers during the due diligence period. Estimates of Income<br/>Projections or Expenses may or may not be obtained and the burden of<br/>such achievement shall be the full responsibility of Purchaser and not<br/>subject to any representations express or implied by Seller or Seller's<br/>agent Sperry Van Ness.

#### **Ownership:**

Topeka SSA LLC c/o DataVest, Inc. 5057 Keller Springs Road, Suite 110 Addison, Texas 75001

**For Further** 

Information Contact:

#### III Sperry Van Ness.



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