## CONFIDENTIAL INVESTMENT MEMORANDUM 97201

## DATAVEST, INC. | SPERRY VAN NESS



PREPARED FOR: LAIT TEXAS, LLC / DDIT TEXAS, LLC

ATTENTION: THOMAS M. FOLEY



Presented by: Bruce Marshall 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-262-6306

EMAIL: BRUCE.MARSHALL@SVN.COM

# DATAVEST | SPERRY VAN NESS D. BRUCE MARSHALL MANAGING DIRECTOR BRUCE.MARSHALL@SVN.COM

## **Confidentiality Agreement and Disclaimer Statement**

DataVest | Sperry Van Ness, has prepared this sales information and Offering Memorandum materials, which contain select information pertaining to the business and financial operation of the Property. This Offering Memorandum and related Sales Information does not purport to be all-inclusive or to contain all the information that may be required by a prospective purchaser. Neither the Owner, DataVest | Sperry Van Ness, nor Owner's or DataVest | Sperry Van Ness's respective officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum or any of its contents, any information as defined below or the condition of the Property, and no legal liability is assumed or shall be implied with respect thereto. You will only be able to rely upon those representations and warranties contained in any final agreement entered into between you and the Owner relating to the purchase and sale of the Property.

By acknowledging and accepting the receipt of this Offering Memorandum and sales information, you hereby agree

- 1) The Offering Memorandum and its contents, and all other information supplied to you, in any manner, by Owner and/or DataVest | Sperry Van Ness (collectively the "information") are confidential;
- 2) You and your shareholders, members, directors, officers, employees, agents and representatives (collectively "Purchaser") will keep the information confidential, and will not disclose or otherwise divulge or permit anyone else to disclose or otherwise divulge any of the information in any manner to any other individual, entity or party. Notwithstanding the foregoing, Purchaser may disclose such information to Purchaser's shareholders, members, directors, officers, employees, agents and representatives who need to know such information in connection with the possible acquisition of the Property, provided that such shareholders, members, directors, officers, employees, agents and representatives agree to maintain the confidentiality of the Information in accordance with this Agreement:
- 3) Purchaser will not use the Information for any purpose other than to evaluate Purchaser's potential acquisition of the Property;
- 4) Purchaser shall not copy or otherwise duplicate any of the Information, and agrees to return upon demand of Owner or DataVest | Sperry Van Ness all Information and destroy any extracts, analyses, summaries, or other documents prepared from or based upon the Information.
- 5) Purchaser / Broker hereby agree not to contact the Owner / Seller directly or circumvent in any way at any time during the negotiation, due diligence, or closing process.

The Property and improvements described in this Offering Memorandum and Sales Information are being offered for sale on an "As Is, Where Is" basis without representations or warranties.

The Owner and DataVest | Sperry Van Ness reserve the right, at their sole and absolute discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any entity or person reviewing this Offering Memorandum and related sales information making an offer to purchase of the Property until a written agreement for the purchase of the Property has been fully executed.

If you do not wish to pursue negotiations leading to the potential acquisition of this Property, or if in the future you discontinue such negotiations, then you agree to return this Offering Memorandum and sales information to pertinent to DataVest | Sperry Van Ness.

This Offering Memorandum and sales offering materials are not be deemed to represent the state of the affairs of the Property or constitute an indication that there has been no change in the state of the affairs of the Property since the date this Offering Memorandum and sale offering was prepared.

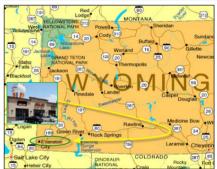
Signature:	Date:
Printed Name:	Company:
Phone Number:	Address:
Email:	City. State. Zip

### 233 Front Street | Evanston, Wyoming 82930

PROJECT TYPE:	Mutli-Tenant Retail
Building Size	2,850
Land Area in Acres	0.23
Land Area in Square Feet	10,000
Property Sales Price	\$770,000
Existing First Mortgage Loan	\$462,000
Proposed Equity Capital Contribution	\$308,000
Acquisiton Price Per Square Foot	\$270.18
EQUITY AS A % OF PURCHASE PRICE	40.00%
DEBT AS A % OF PURCHASE PRICE	60.00%



NET OPERATING INCOME IN 2012	\$64,209
NET OPERATING INCOME IN 2015	\$69,118
LEASE TYPE	NNN - STRUCTURE
OPERATIONAL EXPENSE BASE PAID BY LANDLORD PER YE	\$0
Anticipated First Lien Mortgage Interest Rate	5.15%
Anticipated First Lien Amortization	25
Anticipated First Mortgage Loan Constant	0.071204
Current Occupany	100.00%
Five Year Reversion Profit	\$203,399
Projected 2012 Cap Rate [Year 1]	8.34%



5 Year Internal Rate of Return	14.80%
10 Year Internal Rate of Return	17.02%
Anticipated Cash Flow in 2012	\$31,313
Amortization on 1st Lien 2012	\$21,079
Total Yield 2012 Including Principal	\$52,392
Pro-Forma Cash-On-Cash Return 2012	10.17%
Total Yield 2012 Including Principal	17.01%



FOR FURTHER INFORMATION CONTACT:

Bruce Marshall, Managing Director 5057 Keller Springs Road, Suite 110 Addison, Texas 75001 Tel. No. 214-261-6306

EMAIL: BRUCE.MARSHALL@SVN.COM

DataVest | Sperry Van Ness



WWW.DVSVN.COM



## ACQUISITION COST | PROJECT INCOME | EXPENSE ANALYSIS EVANSTON CORNER 3 RETAIL CENTER [LISTING 97201]

Property Type Loan Loan Mutli-Tenant Retail Year Built Rate Term 2007 5.15% 25 **Project Square Footage** 2,850 Land Area Square Footage 10,000 **Current Occupancy** 100.0% Per SF Percent Pricing **Project Purchase Price** \$270.18 100% \$770,000 \$162.11 60% Anticipated First Mortgage (\$462,000) \$108.07 40% \$308,000 **Contemplated Equity Requirement** 

9	Income Statement Synoptic Overview	Current/Month	Per NSF	[2012 @100%]	%	[2015@100%]	Per NSF	[2018@100%]
10	Rent on Leased Space	5,203	\$22.53	64,209	100.00%	69,118	\$28.11	80,113
11	Rent on Vacant Space	0	\$0.00	0	0.00%	0	\$0.00	0
12	Total Rental Income	5,351	\$22.53	64,209	100.00%	69,118	\$28.11	80,113
13	Other Income [Reimbursements]	0	\$0.00	0	0.00%	0	\$0.00	0
14	Potential Gross Income	5,351	\$22.53	64,209	100.00%	69,118	\$28.11	80,113
15	Vacancy Factor/Collection Loss	<u>0</u>	\$0.00	<u>0</u>	0.00%	0	\$0.00	0
16	Effective Gross Income	5,351	\$22.53	64,209	100.00%	69,118	\$28.11	80,113
17	Operational Expense [Taxes]	0	\$0.00	0	0.00%	0	\$0.00 \$0.00	0
18	Operational Expense [Insurance]	0	\$0.00	0	0.00%	0	\$0.00	0
19	Operational Expense [Utilities]	0	\$0.00	0	0.00%	0	\$0.00	0
0		0	\$0.00	0	0.00%	0		0
1	Operational Expense [Janitorial]	0	\$0.00	0	0.00%	0	\$0.00 \$0.00	0
12	Operational Expense [Repair & Maintenance]	0	\$0.00	0	0.00%	0	\$0.00	0
22	Operational Expense [Salaries] Operational Expense [General & Administrative]	0	\$0.00	0	0.00%	0	\$0.00	0
13	Operational Expense [General & Administrative] Operational Expense [Contract Services]	0	\$0.00	0	0.00%	0	\$0.00	0
25		0	\$0.00	0	0.00%	0	\$0.00	0
23	Operational Expense [Management]	0	Φ0.00	U	0.00%	0	\$0.00	0
6	Sub-Total Operational Expenditures	0	\$0.00	0	0.00%	0	\$0.00	0
7	Sub-Total Other Non-Reimbursable Expenses	0	\$0.00	0	0.00%	0	\$0.00	0
28	Total Operational Expense + Reserves	0	\$0.00	0	0%	0	\$0.00	0
29	Net Operating Income <n.o.i.></n.o.i.>	5,351	\$22.53	64,209	100.00%	69,118	\$28.11	80,113
0	Less First Mortgage Debt Service	(2,741)	5.15%	(32,896)	-41.06%	(32,896)	(\$11.54)	(32,896)
1	Net Cash Flow	2,609	25 Years	31,313	58.94%	36,222	\$16.57	47,217
32	First Year's Principal Reduction on Loan	1,757	\$7.40	21,079	15.43%	10,592	\$4.34	12,358
33	Cash Flow Plus 1st Years Principal Reduction	4,366	\$18.38	52,392	74.36%	46,814	\$20.90	59,575
34	NOI as a % of Acquisition Cost [Cap Rate]	<unleveraged></unleveraged>	-	8.34%	-	8.98%	-	10.40%
35	Cash-On Cash Return	<leveraged></leveraged>	-	10.17%	-	15.20%	-	19.34%
6	Additional Yield Return [Principal Reduction on First Lien]	<leveraged></leveraged>	-	6.84%	-	3.44%	-	4.01%
37	Total Annual Return [Cash-on-Cash + Principal Reduction]	<leveraged></leveraged>	-	17.01%	-	18.64%	-	23.35%
38	Project Internal Rate of Return <5 Yr. & 10 Yr.>	<leveraged></leveraged>	_	_	_	14.80%	_	17.02%



## **Summary of Salient Facts on SVN Listing 97201**

"Deal Cliff Notes"

**Property Address:** 233 Front Street | Evanston, Wyoming 89230

**Property Type:** Multi-Tenant Retail

**Lease Status:** 100% Leased

Lease Basis: NNN

Year Built: 2007

**Building Size:** 2,850 Square Feet [Net Rentable Area]

**Parking:** 13 Spaces [4.56/1000] [Includes four spaces provided on Front Street]

Land Area: 10,000 Square Feet [0.23 Acres]

**Purchase Price**: \$770,000

**Price Per S. F.:** \$270.18 Per Net Square Foot

**Anticipated Debt:** \$462,000 [60%] \$162.11 / S.F. 5.15% @ 25 Yr. Amortization

[New Loan Anticipated]

**Equity Required:** \$308,000 [40%] \$108.07 / S.F. [Anticipated]

**Cap Rate:** 8.34% @ 100%

**Cash-On-Cash:** 10.17% @ 100%

**Amortization:** <u>6.84%</u> @ 100%

**Total Yield:** 17.01% @ 100% [Includes Amortization]

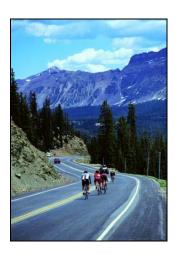
**IRR:** 14.80% [5 Year] 17.02% [10 Year]

### Rent Roll:

Tenant Name	Lease Expiration	Size [SF]	Percentage	Base Rent / Mo.
Great Clips	Mar 30, 2014	945	33.16%	\$1,710.83
Advance America	Jul 31, 2017	960	33.68%	\$1,760.00
Verizon Wireless   Ensignal	Oct 01, 2014	945	33.16%	\$1,732.50
Sub-Totals [Leased]	-	2,850	100.00%	\$5,203.33

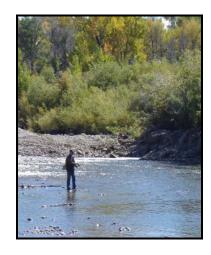
NNN:

The property is leased on a NNN basis and this should provide the owner with minimal managerial responsibilities associated with the investment and is broken down as follows:



## The Community:

Evanston, Wyoming was created in 1869. The city has a population of 12,309 people and contains a geographic area of 10.27 square miles. Evanston is the County Seat of Uinta County. The county has a population of 21,118. The city was named after James E. Evans, a surveyor for the Union Pacific Railroad. The town was founded during the construction of the First Transcontinental Railroad in 1868. Evanston has undergone significant growth during the oil boom of the 1980's. Significant drilling for natural gas has also revitalized the area. Median household income in Evanston is \$67,066 with median home values of \$178,370.



#### **Locational Data:**

The subject property is located on Front Street just 1½ bl ocks west of Interstate I-80. Major vehicular arteries providing access into Evansville include SH 189 and SH 191 which feeds into I-90. Downtown Evansville is located just one block to the South. A Walmart is located 1½ blocks to the North. Commercial tenancy in the immediate market area includes Wells Fargo Bank, McDonalds, Auto-Zone, and Wendy's.



Terms of Sale:

\$770,000 (All Cash to the Seller). This property should be treated as free and clear. Anticipated financing on the project contemplates a new First Mortgage Loan representing 60% of the purchase price which would be arranged by the Purchaser as there is no underlying financing on the subject property which is assumable.

Anticipated First Lien Loan Terms: Original Principal New Loan Amount \$462,000 [60% LTV]
Interest Rate \$5.15%

Amortization 25 Years Constant: .07120352

Monthly Principal & Interest \$1,982.75 per month Annual Principal & Interest \$32,896 per year

Sale on "Where Is As Is Basis" Only: Sellers are selling the subject property on a "where is as-is" condition basis only. Projections and Income Estimates are to be fully researched by potential purchasers during the due diligence period. Estimates of Income Projections or Expenses may or may not be obtained and the burden of such achievement shall be the full responsibility of Purchaser and not subject to any representations express or implied by Seller or Seller's agent Sperry Van Ness.

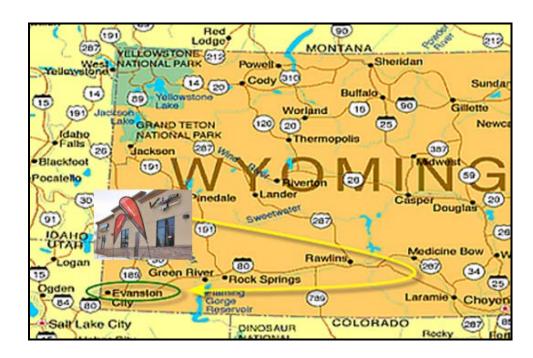
**Legal Description:** Corner 3 Addition BLK 1 LOT 1

Parcel Number 001933 PIN: 15202134600100

**Account No.:** R0015589

District 150, Evanston City, Uinta County

## **Location Map:**

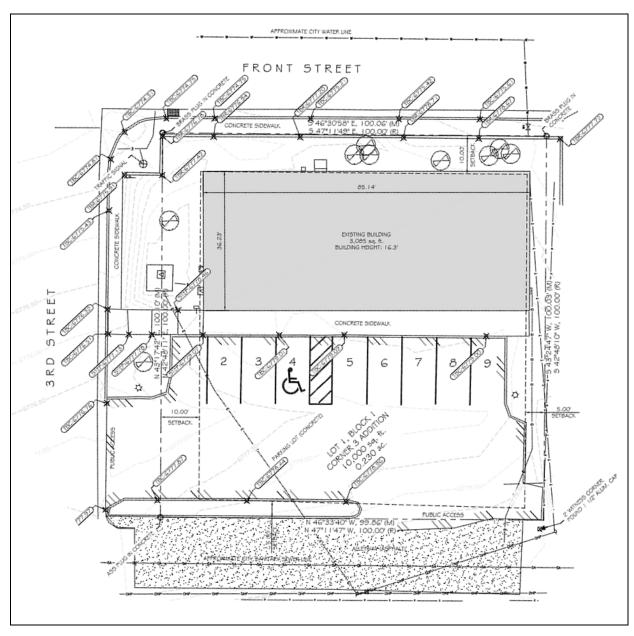


## **Aerial View:**



## **Property Site Plan**







## Great Clips®

Tenant Profiles:

Great Clips: Founded in 1982, the firm is the largest salon franchiser in North America. The firm founded in Minneapolis has opened 140 markets across the US and Canada.



Advance America, Cash Advance America Centers, Inc. is the largest provider of payday cash advances in the United States and operate approximately 2,800 payday cash advance centers and 84 limited licensees in 32 stats, the United Kingdom, and Canada.



Ensignal is a premier Verizon Wireless Retailed whose communication history goes back 50 years. They entered the wireless telecommunications business in 2000. However, their telecommunications experience began services to rural America in the 1950's.

**Ownership:** 

LAIT Texas, LLC / DDIT Texas, LLC c/o DataVest | Sperry Van Ness 5057 Keller Springs Road, Suite 110 Addison, Texas 75001

For Further Information

**Contact:** 

I Sperry Van Ness.



D. Bruce Marshall Managing Director 5057 Keller Springs Suite Number 110 Addison, Texas 75001 Tel. No. 214-261-6306 Fax No. 214-550-2677

email: bruce.marshall@svn.com



Exterior Views of the Verizon Wireless and Cash Advance Retail Facilities in the Evanston Retail Center.





Pictures of the Evanston, Wyoming Retail Center and a view of its proxmity to the Interstate Access 1 block East.





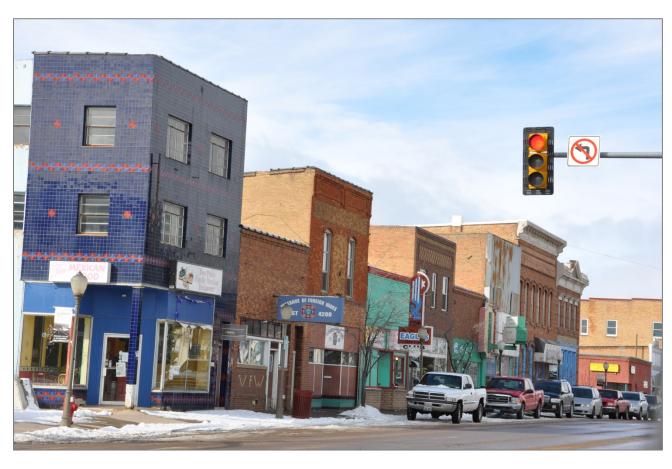
Exterior views of Great Clips, Cash Advance, and the Verizon stores in the Evanston Retail Stip Center.





Pictoral views looking onto the Evanston Retail Strip Center to the Southeast and to the East.





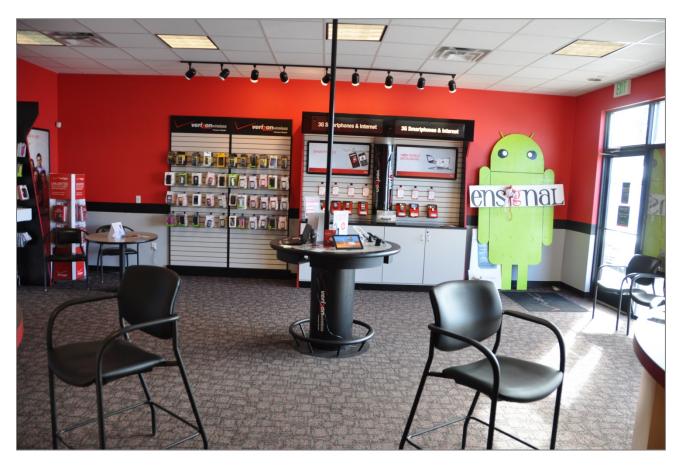
Pictures of downtown Evanston, Wyoming one block to the south of the Evanston retail facility.



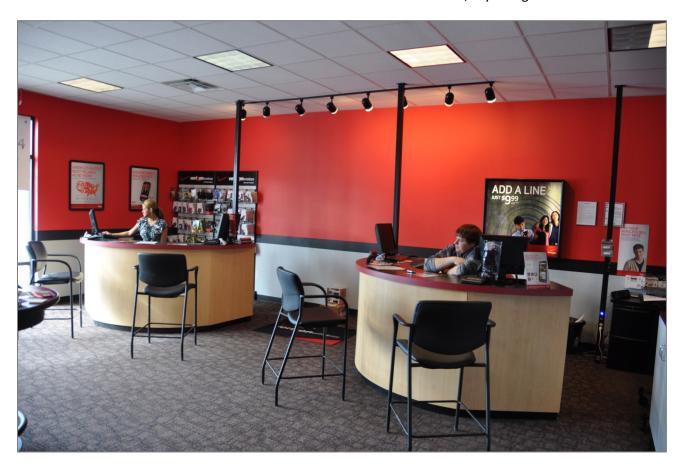


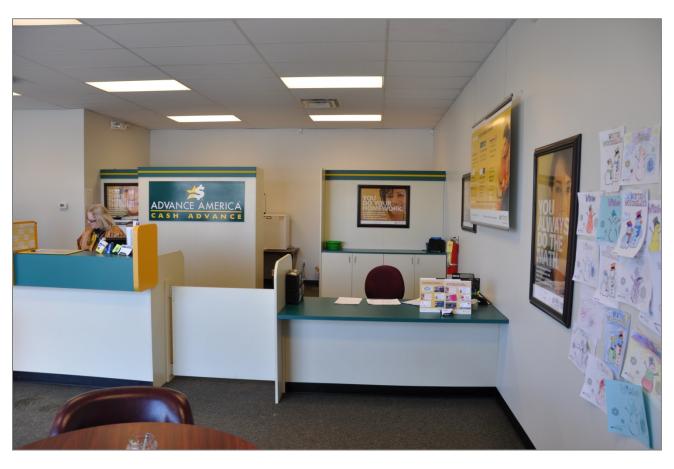
Pictures of the Cash Advance and Great Clips Exteriors looking to the North.



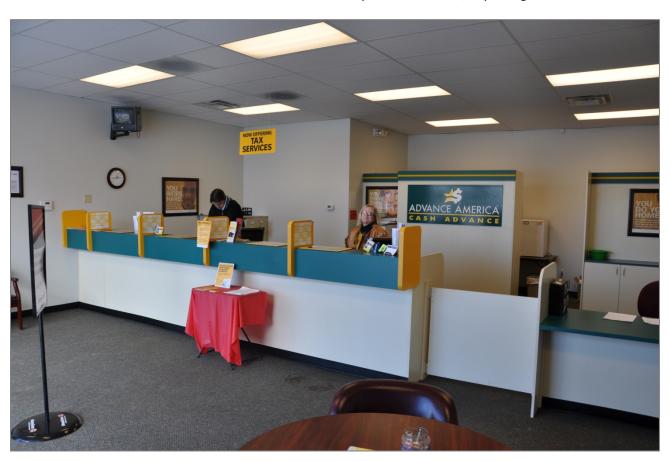


Interior views of the Verizon Wireless Retail Store in the Evanston, Wyoming Retail Outlet.



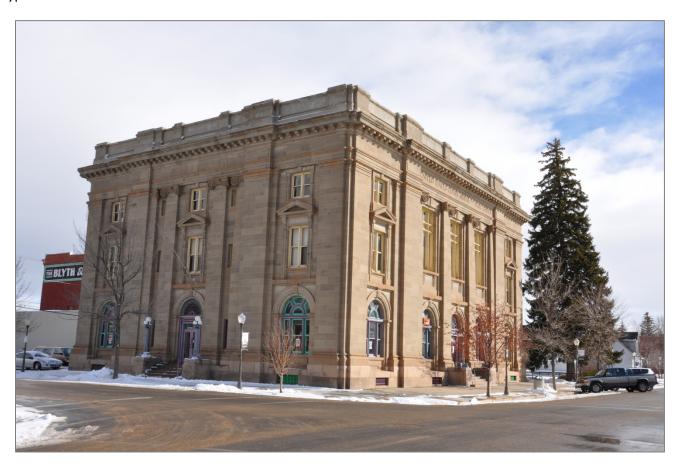


Interior Views of the Advance America Retail facility in the Evanston, Wyoming Retail Center.





Typical Commercial Facilities in downtown Evanston with the Courthouse shown below within 2 blocks of the site.





Additoinal views of downtown office and retail facilities in Evanston, Wyoming are pictured.





Numerous NNN retail free-standing facilities are located within 2 blocks of the Center.





A view of the Walmart and its Market and Bank Facilities Located just 1 block to the North.





A McDonald's and Wendy's is located 1 block to the Northeast of the Evanston Retail Strip Center.



## Tenant Rent Roll Analysis

Evanston Corner 3 Retail Center [Listing 97201]



	Suite Number	Tenant Name	Lease Inception	Lease Expiration	Sq. Ft. Size	Base Rent Per Month	Additional Rent/Month	Pro-Forma Rent Per Month	Percent Sub-Totals	Total Rent Per Year	Rent Per SF	Base Rent/Year
1 2	311 312	Great Clips Advance America	Jun 01, 2007	Mar 30, 2014 Jul 31, 2017	945 960	\$1,710.83 \$1,760.00	\$0.00 \$0.00	\$1,711 \$1,760	33.16% 33.68%	\$20,530 \$21,120	\$21.72 \$22.00	\$20,530 \$21,120
3	313	Ensignal   Verizon	Oct 01, 2009	Oct 01, 2014	945	\$1,732.50	\$0.00	\$1,733	33.16%	\$20,790	\$22.00	\$20,790
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8	-	-	-	-	-	-	-	-	-	-	-	-
9	-		-	-	_	-	-	-	-	-	-	-
10												
10	-	SUB-TOTALS [LEASED]	-	-	2,850	\$5,203.33	\$0.00	\$5,203	100.00%	\$62,440	\$21.91	\$62,440
11	-	Sub-Total Leased Rental Income	-	-	2,850	\$5,203	\$0	\$5,203	100.00%	\$62,440	\$21.91	\$62,440
12	-	Sub-Total Unleased Rental Income	-	-	0	\$0	\$0	-	0.00%	-		\$0
13	Sub-Total Rent C	On Leased Space	Occupancy	100.00%	2,850	< Physical	-	\$5,203	100.00%	< Economic		\$62,440
14	Sub-Total Rent F	or Lease	Vacancy @	0.00%	0	< Occupancy	-	\$0	0.00%	< Occupancy		\$0
15	Sub-Total Rent In	ncome Prior to Additional Rent	Total @	100.00%	2,850	-	-	\$5,203	100.00%			\$62,440
16	Add Back Addition	onal Rent Above FSG Rent [If Applicable]	-	-	-	-	-	\$0	0.00%	< Economic		\$0
17	Potential Gross In	ncome	Total	Gross	2,850	-	-	\$5,203	100.00%	< Occupancy		\$62,440



#### Evanston Corner 3 Retail Center [Listing 97201]

#### 233 Front Street | Evanston, Wyoming 82930

#### Rent Roll Lease Review and CAM Charges

Suite	Tenant Name	Lease Inception	Lease Expiration	Size[SF]	Percntage	Base Rent / Mo.	Rent/sf/Yr	CAM	Insurance	Taxes	Oper Exp.	OE Inc.	Sub-Total	PSF	Per Month	Per Year + CAM
311	Great Clips	Apr 01, 200	7 Mar 30, 2014	1 945	33.16%	\$1,710.83	\$21.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.83	\$20,530
312	Advance America	Jun 01, 200			33.68%	\$1,760.00	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.00	\$21,120
313	Ensignal   Verizon	Oct 01, 200	9 Oct 01, 2014	945	33.16%	\$1,732.50	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,732.50	\$20,790
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-	Sub-Totals [Leased]	-	-	2,850	100.00%	\$5,203.33	\$21.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,203.33	\$62,440
-	Sub-Totals [Vacant   For Lease]	-	-	0	0.00%	\$0.00	-	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-	\$0.00	\$0
-	Totals	-		2,850	100.00%	\$5,203.33	\$21.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,203.33	\$62,440



#### Evanaton Corner 3 Retail Center [Listing 97201] 233 Front Street | Evanaton, Wyoming 82930

#### Rent Roll Fixed Bump Escaliations & Options

Suite	Tenant Name	Lease Type	Net Bump / Yr.	Bump 1	PSF	Date Bump 1	Bump 2	PSF	Date Bump 2	Bump 3	PSF	Date Bump 3	Bump 4	PSF	Date Bump 4	Bump 5	PSF	Date Bump 5	Target Rent/SF	Total / Month	Base Rent/Year	Total / Year	Total PSF
311	Great Clips	NNN - structure	-	\$1,710.84	\$21.72	Apr 01, 2011	\$1,796.38	\$22.81	Apr 01, 2013	\$1,886.20	\$23.95	Apr 01, 2015	-	-	-	-	-	-	-	\$1,710.83	\$20,530.00	\$20,530.00	\$21.72
312	Advance America	NNN - structure	-	\$1,800.00	\$22.50	Aug 01, 2012	\$2,207.74	\$27.60	Aug 01, 2017	\$2,472.67	\$30.91	Aug 01, 2022	-	-	-	-	-	-	-	\$1,760.00	\$21,120.00	\$21,120.00	\$22.00
313	Ensignal   Verizon	NNN - structure	-	\$1,800.00	\$22.86	Oct 01, 2010	\$1,854.00	\$23.54	Oct 01, 2011	\$1,909.62	\$24.25	Oct 01, 2012	\$1,966.91	\$24.98	Oct 01, 2013	-	-	-	-	\$1,732.50	\$20,790.00	\$20,790.00	\$22.00
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-	Sub-Totals	Sub-Totals	-	-	-	-	[B	umps in B	lack]	[	Options in C	Grey]	-	-		-	-	-	-	\$5,203	\$62,440	\$62,440	\$21.91
-	For-Lease [Vacant]	NNN - structure	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	\$0	\$0	\$0	-
-	Totals	NNN - structure	-	-	-	-	-	-		-	-		-	-	-	-	-	-	-	\$5,203	\$62,440	\$62,440	\$21.91



#### TEN YEAR FINANCIAL INCOME AND EXPENSE PRO-FORMA

Project Name: 233 Front Street | Evanston, Wyoming 82930 Prepared by: Bruce Marshall

1	Cash Flow Analysis <pro-forma></pro-forma>	[2012 @100%]	[2015 @ 100%]	[2018 @ 100%]	Current Rent Roll	Year 1	Year 2	Year 3	Year 4
2	Item Description	100%	100%	100%	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
3	Base Rental Income Per Square Foot	\$22.53	\$24.25	\$28.11	\$21.91	\$22.53	\$23.13	\$22.97	\$24.25
4	Additional FSG + E Reimbursement Income Per SF	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Effective Gross Income Per Square Foot	\$22.53	\$24.25	\$28.11	\$21.91	\$22.53	\$23.13	\$22.97	\$24.25
6	N.O.I. Rent Per Square Foot	\$22.53	\$24.25	\$28.11	\$21.91	\$22.53	\$23.13	\$22.97	\$24.25
7	Annual Institute of Engineer Institute	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Annual Increases to Expenses Input:								\$0.00%
8 9	Expenses Per Sq. Ft.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
0	Vacant Space in Square Footage	0	0	0	0	0	0	2,850	2,850
1	Vacancy/Collection Loss	0%	0%	0%	0%	0%	0%	0%	0%
12	Occupancy	100%	100%	100%	100%	100%	100%	100%	100%
.5	Rent on Leased Space [Base Rent]	64,209	69,118	80,113	62,440	64,209	65,930	65,464	69,118
6	Rent on Vacant Space [Base Rent]	0	0	0	0	0	0	0	0
8	Total Rental Income	64,209	69,118	80,113	62,440	64,209	65,930	65,464	69,118
9	Other Income [Above FSI + E Reimbursements]	04,209	09,118	0	02,440	0	05,930	05,464	09,118
1	Gross Potential Income	64.200	69,118	80,113	62,440	64,209	65.020	65,464	69,118
1		64,209	,	,	, in the second second	,	65,930	,	*
4	Less General Vacancy & Collection Loss Allowance	0	0	0	0	0	0	0	0
5	Effective Gross Income	64,209	69,118	80,113	62,440	64,209	65,930	65,464	69,118
6	Less Landlord Paid Operational Expenses Above NNN	0	0	0	0	0	0	0	0
7	Less Ground Lease [Not Applicable]   (Other Expenses)	0	0	0	0	0	0	0	0
8	Operational Expenses + Ground Lease (if applicable)	0	0	0	0	0	0	0	0
9	Net Operating Income	64,209	69,118	80,113	62,440	64,209	65,930	65,464	69,118
0	Principal Payment First Lien	(21,079)	(10,592)	(12,358)	(21,079)	(21,079)	(9,558)	(10,062)	(10,592)
1	Interest Payment First Lien	(11,817)	(22,304)	(20,538)	(11,817)	(11,817)	(23,338)	(22,834)	(22,304)
2	Total First Mortgage Debt Service	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)
3	Breakeven Occupancy	32,896	32.896	32.896	32,896	32.896	32,896	32,896	32,896
4	Breakeven Occupancy Percentage	51%	48%	41%	53%	51%	50%	50%	48%
5	Breakeven Occupancy Per Square Foot	\$11.54	\$11.54	\$11.54	\$11.54	\$11.54	\$11.54	\$11.54	\$11.54
5	Total Project Debt Service	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)
7	Project Debt Coverage	1.95	2.10	2.44	1.90	1.95	2.00	1.99	2.10
8	Project Cash Flow	31,313	36,222	47,217	29,545	31,314	33,034	32,569	36,222
	Troject cum Trov	31,313	30,222	17,217	27,510	21,311	33,031	32,309	30,222
19	Cash-On-Cash Return [Annual & Non-Cumulative]	10.17%	15.20%	19.34%	9.59%	10.17%	10.73%	10.57%	11.76%
0	Add Back Loan Amortization as a % of Investment	6.84%	3.44%	4.01%	6.84%	6.84%	3.10%	3.27%	3.44%
11	Total Annual Yield [Cash-On-Cash + Amortization ]	52,392	46,814	59,575	50,623	52,393	42,592	42,631	46,815
42	Total Annual Yield Return Percentage	17.01%	18.64%	23.35%	16.44%	17.01%	13.83%	13.84%	15.20%
	Capitalization Rate [ NOI / Total Project Cost ]	8.34%	8.98%	10.40%	8.11%	8.34%	8.56%	8.50%	8.98%
	Cupitalization react [ 1101/ 10tal 110ject Cost ]	0.3470	0.2070	10.40/0	0.11/0	0.5470	0.50/0	0.2070	0.70/0



#### TEN YEAR FINANCIAL INCOME AND EXPENSE PRO-FORMA

Project Address: 233 Front Street | Evanston, Wyoming 82930 www.dvsvn.com

Blace Remul Income Per Square Foot   \$25.09   \$26.08   \$28.11   \$28.80   \$29.10   \$29.60   \$23.50   \$29.60   \$20.00   \$30.00	1 Cash I	Flow Analysis <pro-forma></pro-forma>	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Five Year	Ten Year
Maritiment   Mar	<sup>2</sup> Item I	Description	Dec 2016	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021	Averages	Averages
Maritim   Mari	2 Page P	tontal Incomo Por Causro Foot	\$25.00	\$26.08	¢20 11	\$20.00	\$20.10	\$20.66	\$22.50	\$20.66
Efficience Conson Econome Proces Squares Foot   \$25.09   \$26.08   \$23.11   \$23.80   \$29.10   \$29.66   \$23.29   \$23.51   \$23.80   \$20.10   \$20.66   \$23.29   \$23.51   \$23.80   \$20.10   \$20.66   \$23.29   \$23.51   \$23.80   \$20.10   \$20.66   \$23.29   \$23.51   \$20.80   \$20.00										
No.   Rent Per Square Foot   \$25.09   \$26.08   \$23.11   \$28.00   \$29.10   \$20.60   \$23.50										
Amual Increases i Expense Input:										
Regress Packs   F.   \$0.00	6 N.O.I.	Rent Per Square Foot	\$25.09	\$26.08	\$28.11	\$28.80	\$29.10	\$29.66	\$23.59	\$23.01
Vacant Space in Square Footage         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         2,850         1,710         2,250         1,710         2,250         0,000         0	7 Annual	I Increases to Expenses Input:	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Vacanay(Collection Loss   10%   100%   100%   100%   100%   100%   100%   10	8 Expens	ses Per Sq. Ft.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Rent on Leased Space	9 Vacant	Space in Square Footage	2,850	2,850	2,850	2,850	2,850	2,850	1,710	2,280
Rent on Leased Space	1 Vacano	cy/Collection Loss	0%	00%	0%	00%	00%	0%	0.00%	0.00%
Rent on Leased Space										100.00%
Rent on Vacants Space	2 Occupa	micy	10070	10070	10070	10070	10070	10070	100.0076	100.0070
Total Remail Income	5 Rent on	Leased Space								74,023
Other Income   Above FSI + E Reimbursements	6 Rent or	n Vacant Space	0	0	0	0	0	0	0	0
Other Income   Above FSI + E Reimbursements	8 Total R	ental Income	71,502	74,329	80,113	82,083	82,945	84,531	67,245	74,023
Less General Vacaney & Collection Loss Allowance   0   0   0   0   0   0   0   0   0										0
Effective Gross Income 71,502 74,329 80,113 82,083 82,945 84,531 67,245 74,000   Less Landlord Pind Operational Expenses Above NNN 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Gross I	Potential Income	71,502	74,329	80,113	82,083	82,945	84,531	67,245	74,023
Less Landlord Paid Operational Expenses Above NNN 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4 Less Ge	eneral Vacancy & Collection Loss Allowance	0	0	0	0	0	0	0	0
Less Ground Lease [Not Applicable]   (Other Expenses) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 Effective	ve Gross Income	71,502	74,329	80,113	82,083	82,945	84,531	67,245	74,023
Less Ground Lease [Not Applicable]   (Other Expenses)	6 Less La	andlord Paid Operational Expenses Above NNN	0	0	0	0	0	0	0	0
Operational Expenses + Ground Lease 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0										
Net Operating Income         71,502         74,329         80,113         82,083         82,945         84,531         67,245         74,002           Principal Payment First Lien         (11,151)         (11,739)         (12,358)         (13,009)         (13,666)         (14,448)         (12,488)         (12,238)           Interest Payment First Lien         (21,745)         (21,157)         (20,538)         (19,887)         (19,231)         (18,448)         (20,408)         (20,138)           Total First Mortgage Debt Service         (32,896)	8 Operation	onal Expenses + Ground Lease	0	0	0	0	0	0	0	0
Principal Payment First Lien (11,151) (11,739) (12,358) (13,009) (13,666) (14,448) (12,488) (12,745) (21,157) (20,538) (19,887) (19,231) (18,448) (20,408) (20,157) (19,231) (18,448) (20,157) (19,231) (18,448) (	Net Ope	erating Income	71,502	74,329	80,113	82,083	82,945	84,531	67,245	74,023
Interest Payment First Lien (21,745) (21,157) (20,538) (19,887) (19,231) (18,448) (20,408) (20,1  Total First Mortgage Debt Service (32,896) (32,89	-	_		,	,	,	,			Í
Total First Mortgage Debt Service (32,896) (32,8										(12,766)
Breakeven Occupancy Breakeven Occupancy Breakeven Occupancy Percentage 46% 44% 41% 40% 40% 40% 39% 49% 49% 49% 49% Breakeven Occupancy Per Square Foot \$11.54 \$11.5	Inte	erest Payment First Lien	(21,745)	(21,157)	(20,538)	(19,887)	(19,231)	(18,448)	(20,408)	(20,130)
Breakeven Occupancy Percentage Breakeven Occupancy Per Square Foot	2 Total Fit	rst Mortgage Debt Service	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)	(32,896)
Breakeven Occupancy Percentage Breakeven Occupancy Per Square Foot S11.54 S1.54 S1.	Br	reakeven Occupancy	32.896	32.896	32.896	32.896	32.896	32.896	32.896	36,186
Breakeven Occupancy Per Square Foot \$11.54 \$										49%
Total Project Debt Service (32,896) (32										\$11.54
Project Cash Flow         38,606         41,434         47,217         49,188         50,050         51,635         34,349         41,134           Cash-On-Cash Return [Annual & Non-Cumulative]         12.53%         13.45%         15.33%         15.97%         16.25%         16.76%         11.15%         13.33           Add Back Loan Amortization as a % of Investment         3.62%         3.81%         4.01%         4.22%         4.44%         4.69%         4.05%         4.14           Total Annual Yield [Cash-On-Cash + Amortization ]         49,757         53,173         59,575         62,197         63,715         66,083         46,837         53,85           Total Annual Yield Return Percentage         16.15%         17.26%         19.34%         20.19%         20.69%         21.46%         15.21%         17.50	Total Pro	oject Debt Service	(32,896)	(32,896)		(32,896)	(32,896)	(32,896)	(32,896)	(32,896)
Cash-On-Cash Return [Annual & Non-Cumulative]       12.53%       13.45%       15.33%       15.97%       16.25%       16.76%       11.15%       13.35         Add Back Loan Amortization as a % of Investment       3.62%       3.81%       4.01%       4.22%       4.44%       4.69%       4.05%       4.14         Total Annual Yield [Cash-On-Cash + Amortization]       49,757       53,173       59,575       62,197       63,715       66,083       46,837       53,89         Total Annual Yield Return Percentage       16.15%       17.26%       19.34%       20.19%       20.69%       21.46%       15.21%       17.50	Project	Debt Coverage	2.17	2.26	2.44	2.50	2.52	2.57	2.17	2.25
Cash-On-Cash Return [Annual & Non-Cumulative] 12.53% 13.45% 15.33% 15.97% 16.25% 16.76% 11.15% 13.35 Add Back Loan Amortization as a % of Investment 3.62% 3.81% 4.01% 4.22% 4.44% 4.69% 4.05% 4.14 Total Annual Yield [Cash-On-Cash + Amortization] 49,757 53,173 59,575 62,197 63,715 66,083 46,837 53,85 Total Annual Yield Return Percentage 16.15% 17.26% 19.34% 20.19% 20.69% 21.46% 15.21% 17.50%	7 Project	Cash Flow	38,606	41,434	47,217	49,188	50,050	51,635	34,349	41,127
Add Back Loan Amortization as a % of Investment 3.62% 3.81% 4.01% 4.22% 4.44% 4.69% 4.05% 4.14  Total Annual Yield [Cash-On-Cash + Amortization] 49,757 53,173 59,575 62,197 63,715 66,083 46,837 53,85  Total Annual Yield Return Percentage 16.15% 17.26% 19.34% 20.19% 20.69% 21.46% 15.21% 17.50%			,	· ·	· ·		· ·	,		
Total Annual Yield [Cash-On-Cash + Amortization ]         49,757         53,173         59,575         62,197         63,715         66,083         46,837         53,89           Total Annual Yield Return Percentage         16.15%         17.26%         19.34%         20.19%         20.69%         21.46%         15.21%         17.50	8 Cash-Or	n-Cash Return [Annual & Non-Cumulative]	12.53%	13.45%	15.33%	15.97%	16.25%	16.76%	11.15%	13.35%
Total Annual Yield Return Percentage 16.15% 17.26% 19.34% 20.19% 20.69% 21.46% 15.21% 17.50	Add Bac	ck Loan Amortization as a % of Investment	3.62%	3.81%	4.01%	4.22%	4.44%	4.69%	4.05%	4.14%
	Total A	nnual Yield [Cash-On-Cash + Amortization ]	49,757	53,173	59,575	62,197	63,715	66,083	46,837	53,893
Capitalization Rate [NOI / Total Project Cost ] 9 29% 9 65% 10 40% 10 66% 10 47% 10 00% 9 73% 0 61	Total A	nnual Yield Return Percentage	16.15%	17.26%	19.34%	20.19%	20.69%	21.46%	15.21%	17.50%
- capitalization rate [17017 10th 17010 10.70 0 1.7	2 Capitali	ization Rate [ NOI / Total Project Cost ]	9.29%	9.65%	10.40%	10.66%	10.77%	10.98%	8.73%	9.61%



## TEN YEAR CAPITAL RETURN ANALYSIS AND REFINANCE EVALUATION

PROJECT NAME: 233 FRONT STREET | EVANSTON, WYOMING 82930 PREPARED BY: BRUCE MARSHALL

Cash Flow Analysis < Pro-Forma>	[2012 @100%]	[2015 @ 100%]	[2018 @ 100%]	Current Rent Roll	Year 1	Year 2	Year 3	Year 4
2 Item Description	100%	100%	100.00%	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
44 Total Initial Investment < Excluding Loan>	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)
Project Year End Capital Account Balance	(276,687)	(240,465)	(193,248)	(278,455)	(247,142)	(214,107)	(181,538)	(145,316)
46 Market Value <if sold=""></if>	755,403	813,153	942,507	734,588	755,403	775,647	770,170	813,153
<ul> <li>47 Less Closing Costs/Commissions</li> <li>48 Net Sales Price</li> </ul>	41,263 714,140	41,635 771,518	41,263 901,244	<u>40,732</u> 693,856	41,635 713,768	<u>42,161</u> 733,485	<u>42,019</u> 728,151	<u>43,136</u> 770,017
Less Outstanding Loan Balance <- Principal> Less Initial Cash Invested	(440,921) (308,000)	(410,710) (308,000)	(375,462) (308,000)	(440,921) (308,000)	(440,921) (308,000)	(431,364) (308,000)	(421,302) (308,000)	(410,710) (308,000)
Net Project Sales Profit [Net Sale- Debt & Equity]	(34,781)	52,808	217,782	(55,065)	(35,153)	(5,878)	(1,151)	51,307
Plus Cummulative Cash Flow	31,313	36,222	47,217	29,545	60,858	93,893	126,462	162,684
Net Project Profit + Cumulative Cash Flow	(3,468)	89,030	264,999	(25,520)	25,705	88,015	125,310	213,991
Net Project Profit + Cum. Cash Flow/ Investment	-1.13%	28.91%	86.04%	-8.29%	8.35%	28.58%	40.69%	69.48%
Net Present Value	-	-	-	-	-	-	-	-
56 Project Internal Rate of Return	-	-	-	-	-8.09%	8.03%	9.37%	13.44%
Net Sales Price	714,140	771,518	901,244	693,856	713,768	733,485	728,151	770,017
Projected First Mortgage Loan Refinance Amount	714,332	768,942	891,263	694,649	714,332	733,475	728,296	768,942
Loan as a Function of Proposed Purchase Price	92.77%	99.86%	115.75%	90.21%	92.77%	95.26%	94.58%	99.86%
Additional Capital Created On Sale vs. Refinance of 1st	(192)	2,576	9,981	(792)	(564)	11	(145)	1,075

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### TEN YEAR CAPITAL RETURN ANALYSIS AND REFINANCE EVALUATION

Project Address: 233 Front Street | Evanston, Wyoming 82930 www.dvsvn.com

1	Cash Flow Analysis <pro-forma></pro-forma>	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Five Year	Ten Year
2	Item Description	Dec 2016	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021	Totals	Totals
43	Total Initial Investment <excluding loan=""></excluding>	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)	(308,000)
44	Project Year End Capital Account Balance	(106,710)	(65,276)	(18,059)	31,129	81,179	132,814	(106,710)	132,814
45 46 47	Market Value <if sold=""> Less Closing Costs/Commissions Net Sales Price</if>	841,198 <u>43,865</u> 797,333	874,462 <u>44,730</u> 829,733	942,507 <u>46,498</u> 896,008	965,686 <u>47,101</u> 918,586	975,827 <u>47,364</u> 928,462	994,479 <u>47,849</u> 946,630	841,198 <u>43,865</u> 797,333	994,479 <u>47,849</u> 946,630
48 49	Less Outstanding Loan Balance <- Principal> Less Initial Cash Invested	(399,559) (308,000)	(387,820) (308,000)	(375,462) (308,000)	(362,453) (308,000)	(348,787) (308,000)	(334,340) (308,000)	(399,559) (308,000)	(334,340) (308,000)
50	Net Project Sales Profit [Net Sale- Debt & Equity]	89,774	133,913	212,546	248,133	271,675	304,290	89,774	304,290
51	Plus Cummulative Cash Flow	201,327	242,761	289,978	339,166	389,216	440,851	201,327	440,851
52	Net Project Profit + Cumulative Cash Flow	291,101	376,674	502,525	587,299	660,891	745,141	291,101	745,141
53	Net Project Profit + Cum. Cash Flow/ Investment	94.51%	122.30%	163.16%	190.68%	214.57%	241.93%	94.51%	241.93%
54	Net Present Value	-	-	-	-	-	-	-	991,704
55	Project Internal Rate of Return	14.80%	15.72%	17.10%	17.38%	17.04%	17.02%	14.80%	17.02%
56	Net Sales Price	797,333	829,733	896,008	918,586	928,462	946,630	797,333	946,630
57	Projected First Mortgage Loan Refinance Amount	795,462	826,918	891,263	913,182	922,771	940,409	795,462	940,409
58	Loan as a Function of Proposed Purchase Price	103.31%	107.39%	115.75%	118.60%	119.84%	122.13%	103.31%	122.13%
59	Additional Capital Created On Sale vs. Refinance of 1st	1,871	2,815	4,746	5,403	5,691	6,220	1,871	6,220

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## TENANT RENTAL ESCALLATION ANALYSIS

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Name Of	Suite	Suite	Percent	Lease	Base Rent	Additional	Pro-Forma	Perccent	Lease Rent	Rent Per	Base Rent
Tenant	No.	Size	of Total	Expiration	Rent Per Month	Rent Per Month	Rent/Month	of Total	Per Year	Square Foot	Year
									[Includes Additional	al Rent]	
GREAT CLIPS	311	945	33.16%	Mar 2014	\$1,710.83	\$0.00	\$1,711	33.16%	\$20,530	\$21.72	\$20,530
Advance America	312	960	33.68%	Jul 2017	\$1,760.00	\$0.00	\$1,760	33.68%	\$21,120	\$22.00	\$21,120
Ensignal   Verizon	313	945	33.16%	Oct 2014	\$1,732.50	\$0.00	\$1,733	33.16%	\$20,790	\$22.00	\$20,790
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
-	-	-	-		-	-	-	-	-	-	-
_	-	_	_		-	-	-	-	-	-	_
•											
										[Excludes CA]	M]
SUB-TOTAL [LEASED]	-	2,850	100.00%	-	\$5,203	\$0	\$5,203	100.00%	\$62,440	\$21.91	\$62,440
For Lease [Vacant] Sub-Total		0	0.00%	_	\$0	\$0.00	\$0	0.00%	\$0	-	\$0
TOR ELIGE (VIOLATI) OOD TOTAL		-	0.0070		40	φοιου	40	0.0070	40		
SUB-TOTALS PER MONTH [VACANT + LEASED]	-	2,850	100%	-	\$5,203	\$0	\$5,203	100.00%	\$62,440	\$22	\$62,440
TOTALS	-	2,850	100%	-	100.00%	< Physical Occupa	ancy-Economic>	100.00%	\$0.00	\$22	\$62,440



## TENANT RENTAL ESCALLATION ANALYSIS

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Name Of	Suite	Suite	Percent	Lease	Base Rent	Additional	Pro-Forma	Perccent	Lease Rent	Rent Per	Base Rent
Tenant	No.	Size	of Total	Expiration	Rent Per Month	Rent Per Month	Rent/Month	of Total	Per Year	Square Foot	Year
									[Includes Additional	al Rent]	
GREAT CLIPS	311	945	33.16%	Mar 2014	\$1,710.83	\$0.00	\$1,711	33.16%	\$20,530	\$21.72	\$20,530
Advance America	312	960	33.68%	Jul 2017	\$1,760.00	\$0.00	\$1,760	33.68%	\$21,120	\$22.00	\$21,120
Ensignal   Verizon	313	945	33.16%	Oct 2014	\$1,732.50	\$0.00	\$1,733	33.16%	\$20,790	\$22.00	\$20,790
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•											
										[Excludes CA]	M]
SUB-TOTAL [LEASED]	-	2,850	100.00%	-	\$5,203	\$0	\$5,203	100.00%	\$62,440	\$21.91	\$62,440
For Lease [Vacant] Sub-Total		0	0.00%	_	\$0	\$0.00	\$0	0.00%	\$0	-	\$0
TOR ELIGE (VIOLATI) OOD TOTAL		-	0.0070		40	φοιου	40	0.0070	40		
SUB-TOTALS PER MONTH [VACANT + LEASED]	-	2,850	100%	-	\$5,203	\$0	\$5,203	100.00%	\$62,440	\$22	\$62,440
TOTALS	-	2,850	100%	-	100.00%	< Physical Occupa	ancy-Economic>	100.00%	\$0.00	\$22	\$62,440



## TENANT RENTAL ESCALLATION ANALYSIS

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	Name Of	Suite	Suite	Percent	Lease	Base Rent/Year	Current Year	Year 1	Year 2	Year 3	Year 4
	Tenant	No.	Size	of Total	Expiration	[Pre-Pass-Throughs]	Jan 2012	Dec 2012	Dec 2013	Dec 2014	Dec 2015
	GREAT CLIPS	311	945	33.16%	Mar 2014	\$20,530	\$20,530	\$20,530	\$21,300	\$22,118	\$23,610
	Advance America	312	960	33.68%	Jul 2017	\$21,120	\$21,120	\$21,320	\$21,600	\$21,600	\$21,600
	Ensignal   Verizon	313	945	33.16%	Oct 2014	\$20,790	\$20,790	\$22,359	\$23,030	\$21,747	\$23,909
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	-	-	-	-	-		-	-	-	-	-
	SUB-TOTAL [LEASED]	-	2,850	100.00%	-	\$62,440	\$62,440	\$64,209	\$65,930	\$65,464	\$69,118
2	FOR LEASE [VACANT] SUB-TOTAL	_	0	0.00%	_	\$0	\$0	\$0	\$0	\$0	\$0
	TON ESTATE (THE MAY) OUT TO THE			0.5070		Ψ0	40	Ψ0	40	40	φο
	Sub-Totals Per Month [Vacant + Leased]					-	\$62,440	\$64,209	\$65,930	\$65,464	\$69,118
Ŀ	TOTALS	-	2,850	100%	-	\$62,440	\$62,440	\$64,209	\$65,930	\$65,464	\$69,118



## TENANT RENTAL ESCALLATION ANALYSIS

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1	Name Of	Suite	Suite	Percent	Lease	<b>Prior Year Rent</b>	Year 5	Year 6	Year 7
2	Tenant	No.	Size	of Total	Expiration	Year 4	Dec 2016	Dec 2017	Dec 2018
	Great Clips	311	945	33.16%	Mar 2014	\$23,610	\$23,610	\$23,610	\$25,727
2	Advance America	312	960	33.68%	Jul 2017	\$21,600	\$21,600	\$23,639	\$26,493
3	Ensignal   Verizon	313	945	33.16%	Oct 2014	\$23,909	\$26,292	\$27,081	\$27,894
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10	-	-	-	-	-	-	-	-	_
11	SUB-TOTAL [LEASED]	-	2,850	100.00%	-	\$65,464	\$71,502	\$74,329	\$80,113
12	FOR LEASE [VACANT] SUB-TOTAL	-	0	0.00%	_	<b>\$</b> 0	\$0	\$0	\$0
	I OK LLASE [VACAINT] JOB-TOTAL	_	U	0.0070		ψυ	ΨΟ	ΨΟ	ΨΟ

DataVest | Sperry Van Ness has secured information from sources which is believed to be reliable. However, no representations or warranties, expressed or implied, are offered by DataVest | Sperry Van Ness as to the accuracy of the information and/or the probability of obtaining the economic pro-forma projections contained herein.

100%

2,850

\$71,502

\$71,502

\$65,464

\$74,329

\$74,329

\$80,113

\$80,113

13

14

SUB-TOTALS PER MONTH [VACANT + LEASED]

**TOTALS** 



## TENANT RENTAL ESCALLATION ANALYSIS

THU FEB 02, 2012 5:17: PM

Name Of Tenant	Suite No.	Suite Size	Percent of Total	Lease Expiration	Prior Year Year 7	Year 8 Dec 2019	Year 9 Dec 2020	Year 10 Dec 2021	5 Year Sub-Total	10 Year Sub-Total	10 Year Avg. Per Yea
				•							
GREAT CLIPS	311	945	33.16%	Mar 2014	\$25,727	\$26,689	\$26,689	\$26,689	\$111,167	\$240,570	\$24,057
ADVANCE AMERICA	312	960	33.68%	Jul 2017	\$26,493	\$26,664	\$26,664	\$27,362	\$107,720	\$238,541	\$23,854
Ensignal   Verizon	313	945	33.16%	Oct 2014	\$27,894	\$28,730	\$29,592	\$30,480	\$114,953	\$258,730	\$25,873
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-	-	-	-	-		-	-	-	-	-	-
-	-	-	-	-		-	-	-	-	-	-
SUB-TOTAL [LEASED]	-	2,850	100.00%	-	\$80,113	\$82,083	\$82,945	\$84,531	\$327,162	\$731,163	\$73,116
For Lease [Vacant] Sub-Total	-	0	0.00%	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sub-Totals Per Month [Vacant + Leased]		-	-	-	-	\$82,083	\$82,945	\$84,531	\$327,162	\$731,163	\$73,116
TOTALS	_	2,850	100%	-	\$74,329	\$82,083	\$82,945	\$84,531	\$327,162	\$731,163	\$73,116

#### APPROVED BY THE TEXAS REAL ESTATE COMMISSION FOR VOLUNTARY USE

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers, and landlords.

#### WHO WILL THE BROKER REPRESENT IN THIS TRANSACTION?

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a sub-agent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### WHO WILL THE BROKER REPRESENT IN THIS TRANSACTION?

**IF THE BROKER REPRESENTS THE OWNER:** The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement, or by agreeing to act as a sub-agent by accepting an offer of sub-agency from the listing broker. A sub-agent may work in a different real estate office. A listing broker or sub-agent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

**IF THE BROKER REPRESENTS THE BUYER:** The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representative agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY: The broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction (1) shall treat all parties honestly; (2) may not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner; (3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and (4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by the Texas Real Estate License Act, or a court order, or if the information materially relates to the condition of the property. With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. You payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

<b>DISCLOSURE OF AGENCY, IF ANY:</b> The broker named below represents: _	OwnerBuyerOwner and Buyer
By:	Date:
ACKNOWLEDGEMENT OF RECEIPT OF AGENCY DISCLOSURE FORM:	
I acknowledge I have received a copy of this form. I understand that agreemen relationships and that that broker may only represent both the Owner and Buy	, , , , ,
	Date:
Owner (Landlord) or Buyer (Tenant) or Authorized Representative	
	Date:
Owner (Landlord) or Buyer (Tenant) or Authorized Representative	

## DATAVEST | SPERRY VAN NESS PERSONAL RESUME

## **Bruce Marshall**Managing Director



Bruce Marshall has been actively involved in commercial real estate since 1972. His professional real estate resume includes extensive personal involvement in institutional lending, commercial and residential real estate development, equity placement, commercial mortgage loan placement, general contracting, tenant representation, limited partnership syndication, property management, and real estate brokerage.

Mr. Marshall's career started with his association with First Mortgage Investors, the nation's 1<sup>st</sup> Real Estate Investment Trust [REIT] in Miami Beach, Florida. Mr. Marshall was a co-founding partner of North Texas Financial Group, a firm which was involved in the acquisition, syndication, construction, leasing, and operation of approximately 65 different industrial, commercial, retail, and land holdings in the Dallas Fort Worth Area.

His professional real estate investment activities over the past 38 years have involved undertakings exceeding valuations of \$750,000,000 and have included both commercial and residential holdings in most types of real estate including: office, office flex, office tech, office showroom, industrial warehouse, hotels, retail, multifamily, as well as land and industrial subdivision land development. Mr. Marshall has likewise been involved in extensive international real estate activities both as a fiduciary and/or as a principal with investors from Canada, the United Kingdom, Saudi Arabia, and Japan.

He was also involved in the due diligence review and disposition structuring of approximately \$3,000,000,000 of R.E.O. assets of the former Home Savings of Kansas City, Missouri. He has served as an "Expert Witness" for several law firms in the United States Federal Courts and was additionally a contributing author in a book published by John Wiley Brothers in 1995 involving explication of various proprietary analytical and computer-based methodologies utilized for income property analysis which he developed.

Mr. Marshall is a 1972 "magna cum laude" graduate of Denison University in Granville, Ohio and a 1968 graduate of the eastern preparatory school Williston Academy in Easthampton, Mass. He was a member of the nationally-ranked Varsity College Lacrosse Team and was also Captain of his collegiate Varsity Soccer Team. At Denison, he was selected to be a member of Omicron Delta Kappa, a national leadership honorary, and Rush Chairman of the Sigma Chi Fraternity. At Denison, he was selected to be a member of Omicron Delta Kappa, a national leadership honorary, and Rush Chairman of the Sigma Chi Fraternity. He has six children ranging in age from 22-32 and is a member of Watermark Community Church.